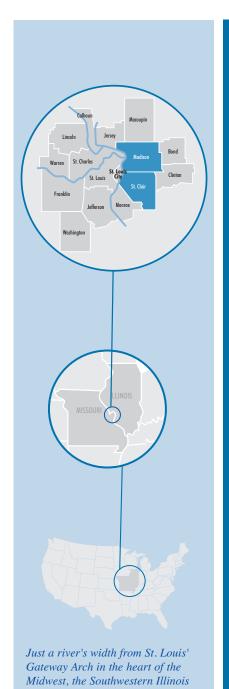
2011 MARKET REVIEW & INVESTMENT UPDATE





portion of the St. Louis metropolitan area has experienced unprecedented economic growth over the past few years and continues to be a hot spot for public and private investments.

Market Review 2011

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Building Relationships. Shaping the Future.

Message from the President & Chairman





Dear Friends:

Welcome to the 2011 edition of the *Market Review & Investment Update*. The Leadership Council is pleased to provide this snapshot of the continuing investments and construction activity in Southwestern Illinois during the 2011 calendar year. Before we delve into the highlights, we wanted to update you on a few changes that you'll notice in this edition as part of our ongoing effort to improve the relevance and accuracy of this publication.

We are no longer counting the estimated dollar value of the "Announced" projects in the totals we report. Continuing economic challenges at the national and local levels have resulted in a growing number of "Announced" projects carrying over from year to year as they experience delays moving forward. While we remain confident that many of them will advance as the economy rebounds, we grew concerned that continuing to include them in a master list of "Announced" projects didn't appropriately reflect the level of new investments being announced within any given year.

Instead, this edition's totals focus on the projects that were actually under construction or completed during 2011, serving as a more accurate reflection of the specific investment activity underway during the calendar year. A new "Upcoming Projects/Sectors to Watch" page spotlights a few of the planned investments that have been announced in recent years that we believe are worth keeping on the radar screen.

Also new for this year, we have made changes to how we're reporting public facilities and transportation projects. While previous editions grouped all transportation related projects in one category, and all other publicly funded projects were grouped separately, this year's report is grouping them differently. All modes of transportation projects are now included under Public Infrastructure Investments, a new category that also includes investments in public utilities and levees, while a separate Public Facilities Investments category captures all the other public investments in buildings, parks, trails, etc.

While the changes in reporting prevent us from doing a direct comparison to last year's total, projects under construction or completed across all categories in this year's report represented \$5.7 billion in economic activity in our region, illustrating that 2011 was another solid year of investment activity in Southwestern Illinois. You'll find all the details on the projects contributing to that impressive total in this year's edition of the *Market Review & Investment Update*.

We hope you enjoy the recap and look forward to continuing to collaborate with our members and regional partners in business, industry, government, education and labor to meet the various challenges facing our region as we work to create the environment that will attract additional investment in the coming years.

Sincerely,

Rich Conner President, 2012

RA Connu

Gerry Schuetzenhofer Chairman, 2012

2011 MARKET REVIEW & INVESTMENT UPDATE HIGHLIGHTS

Public Infrastructure

Total: \$1.1 billion

- More than \$1 billion in projects under construction or completed
- \$429 million in work underway on the New Mississippi River Bridge

Institutional

Total: \$128 million

- Almost \$60 million in new projects delivered and \$68.5 million still under construction
- \$92.3 million invested in constructing or improving healthcare facilities

• \$12 million Scott Credit Union Corporate

Industrial

Total: \$3.687 billion

- **\$3.6 billion** ConocoPhillips Wood River Refinery project, the region's largest, wrapped up in 2011
- \$20 million Bunge North America/SCF Grain joint venture for River Grain Terminal gets underway, largest new industrial investment to move forward in 2011

Educational

Total: \$296 million

- \$151 million in projects delivered, while more than \$145 million remained under construction
- \$55 million Mascoutah High School was largest project under construction

Commercial

Office

Total: \$244.9 million

Total: \$31.5 million

• Almost one quarter-of-a-billion dollars in projects completed or under construction

• \$19.5 million in new office projects completed in 2011

Headquarters under construction in Edwardsville is

• **\$90** million Belleville Crossing Shopping Center was largest of 48 projects in this sector

Residential

Total: \$97.5 million

- Four projects totaling \$15 million or more
- At \$26 million, The Villas at Crystal Lake in Swansea is the largest

Public Facilities

largest office project

Total: \$118 million

- \$39.5 million Illinois State Police Forensics Lab now underway
- \$22.3 million invested in parks & trails

GRAND TOTAL: \$5.7 BILLION

Total Under Construction: \$1.49 billion • Total Completed in 2011: \$4.207 billion

Top Ten Completed Projects		Top Ten Projects Under Construction		Top Ten Infrastructure Projects				
Project	Community	\$Mil.	Project	Community	\$Mil.	Project	Community	\$Mil.
WRB Refining LLC Wood River			Chain of Rocks Canal Flood			New Mississippi River Bridge		
Refinery Coke Oven	Roxana	3600.0	Mitigation Measures	Madison County	56.3	Project-New Bridge	St. Clair Co.	230.0
Belleville Crossing Shopping Center	Belleville	90.0	ı	Edwardsville/SIUE	53.1	New Mississippi River Bridge	Ct Clair Ca	110.0
Mascoutah High School	Mascoutah	55.0	SIUE Science Building	Edwardsville/SIUE	55.1	Project- I-64 Tri-Level Reconstruction I-270 Chain of Rocks Canal Bridge	St. Clair Co.	110.0
Belle Valley District 119 Middle/			St. Anthony's Health Center			New Bridge	Madison Co.	107.0
Elementary School	Belleville	39.5	Renovation	Alton	40.0	Phase I Combined Sewer Overflow		
The Villas at Crystal Lake	Swansea	26.0	East. St. Louis Schools			Treatment System	Belleville	85.0
Southwest Illinois Health Ventures			Renovation Construction	E St. Louis	29.0	US 67 Reconstruction and New		
Orthopedic & Neurosciences			Sam's Club Development	Glen Carbon	25.0	Bridge at I-255	Godfrey	67.5 64.2
Center	Belleville	25.0	The Villas at Richland Estates	s Rethalto	22.5	I-255 Resurfacing and Bridge Repair I-55/70/270 Resurfacing	Madison Co. Madison Co.	63.3
Granite City Park Center	Granite City	24.0	Enclave Apartment Complex		20.0	New Mississippi River Bridge Project-	Madioon Co.	00.0
Parkway Lakeside Apartments	O'Fallon	15.7	· ·	Luwarusville	20.0	Illinois Approaches	St. Clair Co.	46.0
McKendree University Residence			Bunge North America/			New Mississippi River Bridge		
Hall	Lebanon	14.0	SCF Marine Inc. Grain			Project-IL 3 Relocation	St. Clair Co.	45.0
Lewis & Clark Hatheway Hall	Godfrey	12.0	Terminal	Fairmont City	20.0	New Mississippi River Bridge Project- I-70	0	
			SWIC Liberal Arts Building	Belleville	19.1	and IL 3 New Interchange	St. Clair Co.	43.0

Readers' Note: The information on the following pages is the best available and was compiled from a variety of private and public sources. For the purposes of this report, references to Southwestern Illinois include numbers for just Madison and St. Clair counties. This document includes only reported projects of \$0.5 million or more in Madison and St. Clair counties.

Overall investment totals are for projects under construction or completed in 2011 only. Announced projects are not included in those totals.

Project status – under construction or completed – is as of the end of the 4th quarter of 2011. Because some projects can take more than a year from the time they break ground until they are completed, some projects in this current edition may have appeared in prior editions. Projects that have moved on through the development pipeline have been re-classified and updated.

The Southwestern Illinois Development Foundation and the Leadership Council Southwestern Illinois assume no responsibility for any inaccuracies or omissions.

PCOMING PROJECTS/SECTORS TO WATCH

As noted in the Message from the President & Chairman, announced projects are no longer being counted toward the investment totals we report for each year, but instead will be captured in future years as work moves forward on the various projects that currently remain in the planning stages or are awaiting financing.

However, since we're still tracking those "Announced" projects behind the scenes and see that there is well over \$1.5 billion in projects on this evolving list, we wanted to spotlight a few significant developments that are likely to break ground in the coming years, or draw your attention to clusters of projects that signal potential growth in key sectors of the economy that should be kept on the radar screen.



The \$161 million Metro East Levee Improvement Project is one that will be underway over the next couple of years.

HERE'S OUR WATCH LIST FROM 2011

\$161 million Levee Improvement Project

The plans and funding are both in place for work to begin in mid-2012 on this project, considered **one of the most important projects for the long-term** economic development of our region. The improvements are essential to ensuring that the levee system continues to be FEMA-certified and to safeguard the homes and businesses of the 156,000 residents and 55,000 workers that lie behind it in the American Bottom. The construction will put people to work and help to demonstrate that regional leaders are fully committed to allocating the resources needed for the levees to quickly be improved to meet the new federal standards. It also will help to reassure existing and potential new businesses considering expanding in or relocating to the American Bottom that Southwestern Illinois is a place where they can invest with confidence.

\$130 million in planned office investments

While not a single project, the combined total for announced projects in the office sector is worthy of note. A handful of projects contribute to the \$130 million in planned construction, an unprecedented level of investment in this sector should all of the projects move forward in the coming years. The major projects include the \$50 million American Red Cross Facility proposed for SIUE's University Park, the \$24.7 million I-64 Office Park (Rasp Farm) and the \$55.2 million proposed Regency Park Corporate Campus North in O'Fallon.

\$118 million Memorial Hospital East and \$300 million Hospital Sisters Health System Hospital Complex planned

Two healthcare systems have facilities in the planning stages for the I-64 corridor in O'Fallon and Shiloh, while a third has made a major investment in land in the same area, demonstrating that our region's

healthcare leaders are gearing up for future growth. And they're not the only projects planned in the healthcare sector. St. Joseph's Hospital in Highland has announced a new \$60 million facility, and four separate proposed senior housing facilities bring the total planned healthcare sector projects to more than half a billion dollars.

\$293 million in proposed public infrastructure projects

The additional planned investments in our region's roads, bridges and airports will help ensure that our transportation infrastructure continues to be a catalyst for economic development and supports the Leadership Council's Southwestern Illinois Transportation Enhancement (SITE) initiative. From the new runway apron expansion at MidAmerica St. Louis Airport and the Route 3 relocation project that's part of the New Mississippi River Bridge project to the long anticipated new I-255 interchange in Dupo, forward movement on these projects will aid our efforts to attract additional investment in the logistics, distribution and transportation sectors.

\$35 million Port of East St. Louis

This project calls for the redevelopment of a 200-acre former industrial site on the Mississippi River, clearing the way to build the new Port of East St. Louis. This investment will be partially funded through the State of Illinois' Rivers Edge Redevelopment Zone program. When completed, the multi-modal Port of East St. Louis will create approximately 1,200 direct and indirect jobs and support increased commercial traffic on the Mississippi River, boost the regional economy, and play a role in relieving traffic and rail congestion across the Midwest.

GRAND TOTAL: \$3.687 Billion

Continuing work on the ConocoPhillips (now Phillips 66) expansion at its Wood River Refinery contributed to another outstanding year for our industrial sector. While this notable project has kept many skilled laborers in our region busy over the past several years, its completion during 2011 coincided with the start of work on a variety of smaller projects that also signal positive things ahead for the Metro East.

Among these is the new \$5.7 million North Bay Produce warehouse facility which got underway at MidAmerica St. Louis Airport during 2011. North Bay is an international, grower-owned, year-round, fresh produce marketing and distribution cooperative, and with the summer 2012 opening of this public/private project, it will become the anchor tenant for MidAmerica's international trade route linking the Americas with Asia. Additional activity at MidAmerica Airport included the completion of Boeing's new assembly plant and the start-up of operations there, putting additional people to work.

Other significant developments included Walgreens' signing of a twelve-year lease for 500,000 square feet at Gateway Commerce Center in Edwardsville, and Bunge North America and SCF Marine's joint venture to open a big new riverside grain terminal in Fairmont City.

These types of investments underscore that the manufacturing sector remains a key economic driver in our region and reinforces our role as a hub for logistics, transportation and distribution and energy production.

Project	Community	\$Mil.
Walgreens Warehouse	Edwardsville	10.1
Bunge North America and SCF Marine, Inc.		
Grain Terminal	Fairmont City	20.0
Prairie Farms Expansion	Granite City	13.0
Arnette Pattern	Granite City	4.1
Valero Pipeline Extension	Hartford	16.0
North Bay Produce Warehouse at		
MidAmerica St. Louis Airport	Mascoutah	5.7
PET Dairy Addition	O'Fallon	3.1
TOTAL		72.0

COMPLETED PROJECTS		
Project	Community	\$Mil.
Alton Steel Upgrade	Alton	1.0
Gateway SunCoke Energy Maintenance		
Buliding	Granite City	5.6
Air Products New Oxygen Plant	Granite City	2.0
Boeing Co. Assembly Plant/MidAmerica		
St. Louis Airport	Mascoutah	3.0
WRB Refining LLC Wood River Refinery		
Coke Oven	Roxana	3,600.0
Becker Iron & Metal	Venice	3.5
TOTAL		3,615.1
Source: Southwestern Illinois Developme	nt Foundation	



to courtesy of Conc

▲ Work underway during the height of construction at the ConocoPhillips Wood River Refinery.



GRAND TOTAL: \$1.1 Billion

With almost \$1.1 billion in projects under construction or completed during 2011, the importance of continuing investment in our region's infrastructure can't be ignored, both because of its role in keeping construction workers on the job, and the critical nature of some of these projects to the future economic development of our region.

Work underway on various projects related to the new Mississippi River Bridge account for about 1/3 of the total investment dollars in this sector, and the progress being made is clearly visible from several vantage points in the metro area. But those are just a few of the 60 projects that were in varying stages of construction during the year. Others that we're excited to see moving forward include the new South Harbor at America's Central Port and the I-255 Alton Bypass, while the dollars being pumped into sanitary sewer systems and

UNDER CONSTRUCTION \$Mil. **Project** Community Melvin Price Locks & Dam 26 Alton 3.0 Piasa Street - redevelopment Alton 8.0 Phase I Combined Sewer Overflow Treatment Belleville 85.0 System Stookey Township Wastewater Treatment Plant Belleville 11.0 17th Street Extension Belleville 4.5 Water Treatment Plant 4.5 Bethalto St. Louis Downtown Airport Primary Runway Widening & Rehabilitation Cahokia/Sauget 5.3 IL 159 Reconstruction Collinsville 29.4 Dupo IL 3 Bridge over Prairie DuPont Canal 15.0 East St. Louis Flood Risk Management E. St. Louis 3.0 St. Louis Street Utility Line Undergrounding Edwardsville 8.0 Caseyville Township Sewer Service Expansion Fairview Heights 7.5 67.5 US 67 Reconstruction and New Bridge at I-255 Godfrey I-255 Alton Bypass 37.3 Godfrey Crosstown Road - Phase 1 Godfrev 6.0 Chain of Rocks Canal-Deficiency Corrections Granite City 6.3 Granite City 4.7 I-270 at IL 3 Interchange Reconstruction Locks No. 27 New Bridge 2.3 Granite City Rand Avenue Reconstruction from Delmar to IL 111 Hartford 0.5 Fiber-Optic Network Highland 15.7 I-270 Chain of Rocks Canal Bridge Rehabilitation Madison Co. 107.0 I-55/70/270 Resurfacing 63.3 Madison Co. America's Central Port/South Harbor Project Madison Co. 23.0 Radio System Upgrade for Police, Fire, Emergency, etc. (STARRS Program) Madison Co. 2.3 Lakeview Acres Road Improvements Maryville 3.5 Milburn School Road Reconstruction -3.5 Simmons to Merriam Parkwa O'Fallon Prairie DuPont Levee and Fish Lake Levee Districts-Flood Risk Management and Prairie DuPont Underseepage Work 4.1 Sewage Treatment Plant Smithton 32 New Mississippi River Bridge Project-New Bridge 230.0 St. Clair Co. New Mississippi River Bridge Project- I-64 St. Clair Co. 110.0 Tri-Level Reconstruction New Mississippi River Bridge Project-Illinois Approaches St. Clair Co. 46.0 New Mississippi River Bridge Project- I-70 and St. Clair Co. 43.0 IL 3 New Interchange I-55/70 and IL 162 Bridge and Frontage Road Replacement Troy Wood River Wood River Levee Phases I and 2 15.3 8.0 Madison Avenue Sewer Separation Wood River 995.7 Source: Southwestern Illinois Development Foundation

water treatment plants will help to ensure communities are prepared for future growth.

We should note that while several levee projects appear on this list, these are separate from the \$161 million levee improvement project that will be spearheaded by the Southwestern Illinois Flood Prevention District Council starting in summer 2012. The investments on this list also do not include the ongoing work on the new \$1.6 billion high-speed rail alignment linking St. Louis and Chicago, due to the difficulty of breaking out the costs for just the work here in Southwestern Illinois.

Note: Public Infrastructure Investments include developments provided by governments and public funding and is exclusively for transportation, utilities and levees.

Project	Community	\$Mil.
East Broadway Street Resurfacing	Alton	1.6
IL American Water Co - Route 3 Booster Station	Alton	1.0
17th Street Widening, West Main to Bunsen	Belleville	3.2
Dapron Drive	Belleville	1.2
Frank Scott Parkway West Upgrade, Belleville		
West High School to Concordia Road	Belleville	0.6
West Corbin Phase II- Bridge and Extension		
Over IL 255	Bethalto	4.2
Spring Street Reconstruction	Collinsville	1.9
New Water Storage Tank-2 Million Gallons	Collinsville	1.7
UV Disinfection System	Collinsville	1.3
Water Tower at Pierce and Winter Lanes	Godfrey	0.8
Pontoon Road Improvements	Granite City	30.7
Rail Track to Serve new Mississippi River		
South Harbor/ America's Central Port	Granite City	5.5
Old St. Louis Road Repairs	Hartford	0.4
Ridgeview Road Reconstruction	Madison Co.	2.9
I-255 Bridge at Wenzel Road	Madison Co.	2.7
Eagle Park Acres Sanitary Sewer System	Madison Co./St. Clair Co.	3.0
Metro East Sanitary District Levees design/		
engineering	Madison Co./St. Clair Co.	0.6
Fuesser Road-Phase I	Mascoutah	0.6
Porter & Simmons Roads Roundabout	O'Fallon	0.6
Old Collinsville Road Reconstruction	O'Fallon/ Fairview Heights	2.0
New Wastwater Treatment Plant	Roxana	5.0
O'Fallon-Troy Road Reconstruction	St. Clair Co.	4.2
Swansea Sewer Plant Expansion	Swansea	20.0
Fullerton Road Bi-Directional Turn Lane	Swansea	0.8
Edwardsville Road	Wood River	2.2
TOTAL		98.7
Source: Southwestern Illinois Development I	Foundation	



GRAND TOTAL: \$244.9 Million

2011 proved to be another solid year for commercial development with almost a quarter-of-a-billion dollars in projects completed or under construction. Twenty-seven separate projects were completed during the year, while 21 additional projects totaling \$69 million remained under construction.

The largest completed construction projects were spread out throughout the region, including the \$90 million Belleville Crossing Shopping Center and the \$24 million Granite City Park Center. The largest project under construction at the end of 2011 was the new Sam's Club in Glen Carbon, which represents a \$25.5 million investment.

While the total amount being invested in commercial projects is down compared to the record highs of the late 2000's, the continuing activity in recent years despite the sluggishness of the overall economy underscores that the Metro East will continue to be a hot spot for commercial development as the economy rebounds.

Retail sales for Madison and St. Clair counties continued to rebound in 2011 with a combined total of more than \$6.5 billion for the year.

2011 Top Retail Sales (Madison and St. Cla	
Fairview Heights	\$795.578.223
Belleville	\$732,396,306
O'Fallon	\$579,675,971
Alton	\$516,997,020
Edwardsville	\$486,819,120
Collinsville	\$451,010,236
Granite City	\$309,835,640
Wood River	\$281,342,660
Highland	\$200,116,580
Glen Carbon	\$194,510,180
Godfrey	\$173,785,080
Shiloh	\$159,392,873
Swansea	\$127,946,046
Hartford	\$124,319,500
Cahokia	\$124,197,771
Bethalto	\$106,978,160
Troy	\$103,060,940
East St. Louis	\$102,244,123
Madison County Totals	\$3,277,722,660
St. Clair County Totals	\$3,240,019,360
TOTALS	\$6,517,742,020
Source: Illinois Department of Revenue; Estimate	
5% on all Retail Categories except Food and State	e Sales Tax Rate of 1% on Food.

Project	Community	\$Mil.
Alton Square Renovations Ph. II	Alton	2.0
Ziemer USA	Alton	1.4
Frew's Bridal Boutique	Alton	1.0
EDGE (EatsDrinksGamesEtc.) Expansion	Belleville	1.6
Commercial strip building	Collinsville	1.0
Frost Electric	Collinsville	6.0
Park Plaza	Edwardsville	13.4
Target Renovation	Edwardsville	1.5
Edison's Entertainment Complex	Edwardsville	1.0
Edwardsville Plaza	Edwardsville	0.8
Dewey's Pizza	Edwardsville	0.6
PNC Bank	Fairview Heights	2.0
Sam's Club	Glen Carbon	25.5
Weber Chevy Showroom Addition and Remod	el Granite City	2.8
McDonald's Renovation	Granite City	0.5
IBEW Local 649 Union Hall and Training Center	er Godfrey	1.7
Laugh and Learn Daycare Center	Mascoutah	0.6
Mertz Ford	Millstadt	1.9
Dollar General	New Athens	0.9
Multi Restaurant Center	O'Fallon	1.0
CVS Pharmacy	Wood River	1.8
TOTAL		69.0

COMPLETED PROJECTS		
Project	Community	\$Mil.
Champion Hotel Renovation	Alton	2.0
Target Renovations	Alton	0.9
Burger King Restaurant	Alton	0.6
Belleville Crossing Shopping Center	Belleville	90.0
Eckert's, Inc. Expansion	Belleville	5.5
CVS Pharmacy	Collinsville	3.9
Kohl's	Collinsville	0.7
Swing City Music	Collinsville	0.6
Walgreens	East Alton	5.0
Modern Wholesale	Edwardsville	0.8
Wal-Mart Supercenter	Godfrey	8.0
Granite City Park Center	Granite City	24.0
Super Wal-Mart expansion	Granite City	10.4
Schnuck's Remodel	Granite City	1.2
Casey's General Store	Maryville	1.6
A-Force Storage LLC	O'Fallon	1.5
Regency Center II Retail Center	O'Fallon	1.0
Jack Schmitt Chevrolet Renovation	O'Fallon	0.7
Taco Bell	O'Fallon	0.6
White Castle	Shiloh	0.8
Wenneman Meat Co.	St. Libory	6.0
Convenience Store	Venice	2.6
First Mid-American Credit Union	Wood River	3.5
Zeiser Automotive Group / KIA	Wood River	2.5
Aldi Grocery Store	Wood River	1.6
TOTAL		175.9
Source: Southwestern Illinois Development	Foundation	



GRAND TOTAL: \$296 Million

Almost \$300 million in construction activity underscored the health of our education sector during 2011, as investments fueled renovations, expansions and new facilities for elementary, high school and higher education students across the region.

Edwardsville again remained the most active community with 10 separate educational projects underway, representing \$86 million in projects under construction, including the new Science Building at SIUE, and another \$10 million in projects completed. The Belleville area also saw significant investment in this sector with five separate projects totaling \$63.6 million in varying stages of construction during the year. Among these were the new \$39.5 million Belle Valley District 119 Elementary School and the \$19.1 million Liberal Arts Building expansion at Southwestern Illinois College. The largest educational project underway in 2011 was the new Mascoutah High School, at \$55 million.

Across the two counties, the investments continue to be fairly evenly split between K-12 and higher education projects, with \$146.3 million supporting K-12 facilities and \$149.7 million going toward higher education projects.

	UNDER CONSTRUCTION		
	Project	Community	\$Mil.
	Alton School District Renovations	Alton	2.1
	Ellis Elementary School Renovations	Belleville	2.5
	SWIC Liberal Arts Building Expansion	Belleville / SWIC	19.1
	Lindenwood University - Belleville Campus		
	Stadium Overhaul	Belleville / Lindenwood	2.5
	Civic Memorial High School Addition	Bethalto	1.2
	Collinsville High School Athletic Facilities	Collinsville	1.3
	East St. Louis School District Renovation	E. St. Louis	29.0
	SIUE Science Building	Edwardsville / SIUE	53.1
	SIUE School of Engineering Expansion	Edwardsville / SIUE	13.7
	SIUE Charles and Mary Lukas Athletics		
	Annex (Vadalabene Center)	Edwardsville / SIUE	5.1
	Rendleman & Peck Hall Renovations	Edwardsville / SIUE	3.3
	SIUE Softball Indoor Practice Facility	Edwardsville / SIUE	1.0
	SIUE Art and Design Building	Edwardsville / SIUE	9.5
	Granite City High School Gym Lobby		
	Renovation	Granite City	2.0
	TOTAL	_	45.4
1	Source: Southwestern Illinois Development Founda	tion	
1			



▲ A rendering of the SIUE Science Building, which was under construction during 2011.

DUCATIONAL INVESTMENTS (CONT.)

COMPLETED PROJECTS	
Project	Community \$Mil.
Belle Valley District 119 Middle/Elementary School	Belleville 39.5
Lindenwood University Cafeteria Renovation	Belleville / Lindenwood 1.0
Collinsville High School Renovation	Collinsville 1.4
East St. Louis' Career & Technical Education	
Academy	E. St. Louis 8.7
Metro East Lutheran High School Renovation	Edwardsville 2.2
Edwardsville School District 7 Solar Energy	
Upgrades	Edwardsville 0.9
Goddard School	Edwardsville 0.5
National Corn to Ethanol Research Center	
Fractionation Project	Edwardsville / SIUE 4.7
SIUE Peck Hall Renovations	Edwardsville / SIUE 2.0
Lewis & Clark Hatheway Hall	Godfrey / LCCC 12.0
Granite City School District Renovations	Granite City 1.7
McKendree University Residence Hall	Lebanon / McKendree 14.0
Mascoutah High School	Mascoutah 55.0
Central Elementary School Renovation	O'Fallon 3.0
Roxana Jr. High/High School Cafeteria/Commons	Roxana 4.0
TOTAL	150.6
Source: Southwestern Illinois Development Fou	ndation



▲ A rendering of the new Liberal Arts Building at the SWIC Belleville Campus, which also was under construction during 2011.



Type:	2-year
Budget (\$ millions):	31.5
# Full-Time Faculty:	101
# Part-Time Faculty:	276
Enrollment:	8,406
Enrollment FTE:	4,598
Main Campus:	Godfrey, IL



Type:	4-year
Budget (\$ millions):	50
# Full-Time Faculty:	98
# Part-Time Faculty:	215
Enrollment:	2,356
Enrollment FTE:	1,682
Main Campus:	Lebanon, IL

EDWARDSVILLE

Type:	4-year	
Budget (\$ millions):	265	
# Full-Time Faculty:	619	
# Part-Time Faculty:	280	
Enrollment:	14,235	
Enrollment FTE:	10,905	
Main Campus:	Edwardsville, IL	
(Includes Alton & East St. Louis locations)		



Type:	2-year
Budget (\$ millions):	124
# Full-Time Faculty:	160
# Part-Time Faculty:	700
Enrollment:	12,779
Enrollment FTE:	8,000
Main Campus:	Belleville, IL

LINDENWWD

Type:	4-year
Budget (\$ millions):	NA
# Full-Time Faculty:	25
# Part-Time Faculty:	115
Enrollment:	2,300
Enrollment FTE:	750
Main Campus:	St. Charles, MO
Illinois Campus:	Belleville, IL
(Numbers are for Bellev	ille, IL location only

INSTITUTIONAL INVESTMENTS

GRAND TOTAL \$128 Million

While 2011 proved to be a year of exciting announcements about future proposed investments in the healthcare sector (see page 3), it also was marked by construction on or completion of a variety of other projects that, combined, represent another \$128 million in investments in our region.

Of that total, \$92.3 million was invested in building or improving healthcare facilities, \$26 million was in senior care projects, and the remainder supported the development or enhancement of religious facilities serving a variety of denominations.

The largest project on the list is the \$40 million renovation of St. Anthony's Health Center in Alton, while the second largest was the \$25 million Orthopedic and Neurosciences Center completed last year by Southwest Illinois Health Ventures, Inc., at Belleville's Memorial Hospital.



▲ Southwest Illinois Health Ventures, Inc. Orthopedic and Neurosciences Center completed in Belleville in 2011.

UNDER CONSTRUCTION		
Project	Community	\$Mil.
St. Anthony's Health Center Renovation	Alton	40.0
Memorial Care Center Renovation	Belleville	6.0
Southern Illinois Healthcare Foundation Koch Center	Granite City	8.5
Chestnut Health Systems Expansion	Granite City	2.8
Anderson Hospital Expansion	Maryville	3.5
Chancellor Retirement Community	O'Fallon	3.5
New Life in Christ Church	O'Fallon	3.0
Victory Free Will Baptist Church	O'Fallon	1.2
TOTAL Source: Southwestern Illinois Development Foundat	ion	68.5

COMPLETED PROJECTS		
Project	Community	\$Mil.
River of Life Family Church Addition	Alton	0.5
Southwest Illinois Health Ventures, Inc. Orthopedic and		
Neurosciences Center	Belleville	25.0
Knollwood Retirement Center Caseyville	Caseyville	8.0
Eden United Church of Christ	Edwardsville	0.7
Gateway Regional Medical Center Cardiac Cath Lab	Granite City	3.5
Gateway Regional Medical Center ADA Upgrade and		
Parking Lots	Granite City	1.5
Multicare Specialiists Renovation and Remodel	Granite City	0.5
St. Nicholas Roman Catholic Church Activity and		
Spirituality Centers	O'Fallon	4.0
Jehovah's Witnesses Church	O'Fallon	0.7
Four Paws Animal Hospital	O'Fallon	1.0
Cedarhurst of Shiloh Senior Living	Shiloh	8.5
Alton Memorial Hospital Medical Office Building #2	Alton	6.0
TOTAL		59.9
Source: Southwestern Illinois Development Foundati	ion	



A rendering of the new Life in Christ Church in O'Fallon.



GRAND TOTAL \$118 Million

Investments in public facilities across Madison and St. Clair counties pumped more than \$100 million additional dollars into the region's economy during 2011.

Among these was the \$7.4 million Aeromedical Evacuation Squadron Center at Scott Air Force Base, the completion of which capped off a period of intense construction activity at the Base over the past several years. Phase 3 of the Family Sportsplex in O'Fallon, another \$7.4 million project, also wrapped up last year.

One of the largest public facilities projects under construction during 2011 was the Illinois State Police Forensic Lab in Belleville, a \$39.5 million project that has been in the planning stages for several years.

Several bike trail and park projects in varying stages of construction in both counties represented a combined \$22.3 million investment in enhancing our region's quality of life.

Note: Public Facilities Investments include developments provided by governments and public funding and is exclusively for buildings, parks and trails.



▲ New Fire Station completed at the St. Louis Downtown Airport in 2011

The recently completed \$7.4 million Aeromedical Squadron Facility at SAFB.

UNDER CONSTRUCTION			
Project	Community	\$Mil.	
Illinois State Police Forensics Lab	Belleville	39.5	
Apex Building Restoration	Collinsville	0.5	
Madison County Community Development Housing Units	East Alton	8.0	
Granite City Commons Apartments	Granite City	6.9	
Lewis & Clark Confluence Tower and Plaza Expansion	Hartford	0.5	
Housing Projects in Madison and Venice	Madison Co.	16.6	
Pleasant Ridge Park	Maryville	3.8	
Heritage Airpark	Scott AFB	1.5	
Scott AFB Building Renovations	Scott AFB	1.3	
MetroLink Bike Trail Extension	Swansea	3.3	
TOTAL Source: Southwestern Illinois Development Foundat	ion	74.7	

COMPLETED PROJECTS		
Project	Community	\$Mil.
Hayner Public Library - Youth Library building renovation	Alton	1.0
MetroLink Bike Trail	Belleville	8.0
St. Louis Downtown Airport Fire & Rescue Station	Cahokia/Sauget	4.6
Madison County Transit Building and Extension of the		
Nickel Plate Trail	Edwardsville	4.0
Wildey Theatre Renovations	Edwardsville	2.9
21st Homes	Granite City	5.0
Madison County Transit District Fuel Building Addition	Granite City	0.5
Nickel Plate Trail Alhambra Extension	Madison Co.	1.0
Confluence Bikeway Extension	Madison Co.	0.7
Family Sportsplex Ph. 3	O'Fallon	7.4
Aeromedical Evacuation Squadron Center	Scott AFB	7.4
375th Explosive Ordinance Disposal Facility	Scott AFB	8.0
TOTAL		43.3
Source: Southwestern Illinois Development Foundati	o n	





GRAND TOTAL \$31.5 Million

Investment activity in the office sector heated up in 2011, with \$19.5 million in new product added to the market place and an additional \$12 million under construction as the new Corporate Headquarters for Scott Credit Union continued to take shape in Edwardsville.

The completed projects include a couple of office buildings for regional law firms in Alton and Edwardsville, as well as the new Mitre Corporation Campus in Shiloh. Mitre's staff at that location largely support the various commands at Scott Air Force Base, illustrating that this type of investment is a direct dividend of Scott's continued presence in our region.

▼ Grand opening for the new Mitre Corporation Campus in Shiloh

UNDER CONSTRUCTION		
Project	Community	\$Mil.
Scott Credit Union Corporate Headquarters TOTAL	Edwardsville	12.0 12.0
Source: Southwestern Illinois Developme	ent Foundation	

COMPLETED PROJECTS		
Project	Community	\$Mil.
Simmons Browder Gianaris Angelides		
and Barnerd LLC	Alton	8.0
Law Office in 400 block of St. Louis Street	Edwardsville	2.2
Mitre Corporation Campus	Shiloh	5.5
Thiems Construction Office Building	Roxana	2.0
Green Mount Corporate Center II	O'Fallon	1.8
TOTAL		19.5
Source: Southwestern Illinois Developm	nent Foundation	





Housing Market Update

The local housing market continued to lag in 2011 with total home sales falling again in both counties over the past year. Madison County saw a drop of 4.9 percent from 2010 to 2011, representing a smaller decrease than it experienced the previous year. St. Clair County home sales fell by 11.6 percent during the same period.

After experiencing an increase in housing permits in 2010, residential building in Madison and St. Clair counties fell back again in 2011. Madison County experienced a decrease in residential building permits of 26.7 percent, while St. Clair County's residential building permits dropped by 29.5 percent. As in recent years, O'Fallon, Swansea and Shiloh again saw the greatest demand for residential building permits in St. Clair County in 2011, while Troy and Maryville had the most activity in Madison County.

Data provided by the Illinois Association of Realtors indicates that after seeing increases in median home prices in 2010, both counties saw decreases last year. Madison County's median home price fell slightly from \$113,500 to \$112,000, while St. Clair County's median home price dropped from \$125,000 to \$115,000.

Economic Impact

The level of private housing construction remains a key contributor to the economy of Southwestern Illinois. According to a formula developed by the National Association of Home Builder's Department of Housing Economics, new home construction within Madison and St. Clair counties in 2011 represents approximately:

- \$157 million in local income
- \$16.4 million in local taxes, and
- 2,417 local jobs

Multifamily Development

For the first time, this edition of the *Market Review & Investment Update* also is taking a look at what's happening in the area in terms of multifamily development.

Based on news reports and other sources during 2011, we identified eight separate projects either under construction or completed during the calendar year, representing almost \$100 million in additional investment in Southwestern Illinois. Of these, three projects representing \$44 million were completed, while the rest remained under construction.

Single Family Home Sales

	2009	2010	2011
Madison County	2,837	2,474	2,354
St. Clair County	2,394	2,236	1,977

Source: Illinois Association of Realtors

Residential Building Housing Starts

Madison County	2009	2010	2011
Madison County		2010	2011
	359	371	272
Edwardsville	29	52	31
Glen Carbon	29	35	17
Granite City	26	11	13
Highland	32	12	15
Maryville	75	70	49
Troy	36	61	50
Other Communities	41	24	34
Unincorporated	91	106	63
St. Clair County	543	672	474
Belleville	64	48	44
Fairview Heights	64	84	40
Mascoutah	82	83	39
O'Fallon	100	135	96
Shiloh	48	65	68
Smithton	16	27	21
Swansea	15	119	84
Other Communities	68	33	24
Unincorporated	86	78	58

Note: Only individual communities with 25 or more permits in one of the last three years are listed.

Source: Market Graphics and the Home Builders Association of Greater Southwest Illinois

MULTIFAMILY DEVELOPMENT		
Project	Community	\$Mil.
The Villas at Richland Estates	Bethalto	22.5
Main Square Apartments at Martha		
Manning Building	Collinsville	1.5
Westview Condominiums	Collinsville	7.8
Enclave Apartment Complex	Edwardsville	20.0
Town & Country Apartment Renovation	s Granite City	2.0
Fox Glenn Estates Apartment Complex	Mascoutah	2.0
Parkway Lakeside Apartments	O'Fallon	15.7
The Villas at Crystal Lake in Swansea	Swansea	26.0
Residential Total		97.5
Source: Southwestern Illinois Deve	lopment Foundation	



Demographics

Madison and St. Clair counties remain the second most populous region in the State of Illinois with a combined population of 539,338 in 2010, the most recent year for which confirmed demographic numbers were available at the time of publication. Median household income continues to rise for area residents, jumping 24.6 percent in the last decade. Per capita income is also on the rise, up 29 percent since 2000. Southwestern Illinois also continues to make gains in educational attainment. The percentage of individuals earning a high school diploma or higher has increased from 82.6 percent in 2000 to 88.4 percent in 2010, and the percentage earning a bachelor's degree or higher is 23.5 percent for 2010.

Labor Force & Unemployment

The labor force is defined as those individuals, employed or looking for work, who live in the area represented. The labor force in Southwestern Illinois represented 265,216 individuals in 2011, a slight increase from 263,559 individuals in 2010, while the unemployment rate continues to fall. In 2011, the unemployment rate was 9.6 percent compared with 10.4 percent the previous year. The Southwestern Illinois labor force accounts for approximately 18 percent of the St. Louis Standard Metropolitan Statistical Area (SMSA) total.

SOUTHWESTERN ILLINOIS	2044
LABOR FORCE	2011
Madison County	138,131
St. Clair County	127,085
Combined	265,216
TOTAL EMPLOYED	
Madison County	125,637
St. Clair County	114,029
Combined	239,666
UNEMPLOYMENT RATE	
Madison County	9.0
St. Clair County	10.3
	9.6

MADISON AND ST. CLAIR		
COUNTIES BY THE NUMBERS		
Population	2000	2010
Total Population		
Madison County	258,941	269,282
St. Clair County	256,082	270,056
Combined Total	515,023	539,338
Population by Age		
Under 18 Years		
Madison County	64,437	61,127
St. Clair County	70,925	68,594
Combined Total	135,362	129,721
65 Years and Over		
Madison County	36,923	38,507
St. Clair County	33,709	33,757
Combined Total	70,632	72,264
Income		
Per Capita Income (dollars)		
Madison County	\$20,509	\$26,127
St. Clair County	\$18,932	\$24,770
Combined Average	\$19,721	\$25,449
Median Household Income (dollars)		
Madison County	\$41,541	\$51,941
St. Clair County	\$39,148	\$48,562
Combined Average	\$40,345	\$50,252
Educational Attainment (Age 25+)		
Percent High School Graduate or Higher		
Madison County	84.3	89.4
St. Clair County	80.9	87.4
Combined Average	82.6	88.4
Percent Bachelor's Degree or Higher		
Madison County	19.2	23.0
St. Clair County	19.3	23.9
Combined Average	19.3	23.5
Source: U.S. Census Bureau		



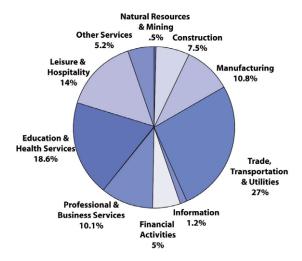
6,137 New Private Sector Jobs

At the end of the 3rd Quarter 2011, there were 11,168 private sector employers in Madison and St. Clair counties, a slight increase over what was reported in 2010. Southwestern Illinois saw its rate of private sector employment growth rise slightly from 2010 to 2011, with a net gain of 6,137 jobs. The goods-producing industry saw the largest increase, with 3,506 jobs, while the service-providing industry added 2,631 jobs. Service-providing jobs account for just over 81 percent of the total number of private sector jobs in Southwestern Illinois.

Southwestern Illinois 2011 Workforce

Workforce is defined as those who work in the area represented but may live elsewhere. A total of 239,666 individuals are employed in Madison and St. Clair counties with 159,978 of these in the private sector. As in recent years, the Trade/Transportation/Utilities sector in 2011 accounted for more than one quarter of the total number of jobs in Southwestern Illinois, while Education and Health Services was the next largest sector with 18.6 percent of the jobs. Manufacturing rose slightly to 10.8 percent, while construction jobs continued to rebound, increasing to 7.5 percent from 6.3 percent the prior year.

Jobs by Industry Sector



(Totals may not equal 100 percent due to rounding)

Natural Resources and Mining	No. of Firms - 2011	Madison	St. Clair	Total
Agriculture, Forestry, Fishing & Hunting Mining, Quarrying, & Oil and Gas Extraction 14 12 26 Construction 738 593 1.331 Manufacturing 240 185 425 425 425 425 426 426 426 426 426 426 426 426 426 426	GOODS-PRODUCING	1,030	814	1,844
Mining, Quarrying, & Oil and Gas Extraction 14 12 26 Construction 738 593 1,331 Manufacturing 240 185 425 SERVICE-PROVIDING 4,787 4,537 9,324 frade, Transportation, and Utilities 1,302 1,242 2,544 Wholesale Trade 768 802 1,570 Transportation & Warehousing 244 215 459 Ittilities 11 12 23 Information 71 77 148 Financial Activities 584 527 1,111 Financial Activities 588 897 1,795 Professional and Business Services 888 897 1,795 Educational Services 568 566 1,134 Management of Companies & Enterprises 19	Natural Resources and Mining	52	36	88
Construction 738 593 1,331	Agriculture, Forestry, Fishing & Hunting	38	24	62
Manufacturing 240 185 425	Mining, Quarrying, & Oil and Gas Extraction	14	12	26
SERVICE-PROVIDING	Construction	738	593	1,331
Trade, Transportation, and Utilities	Manufacturing	240	185	425
Trade, Transportation, and Utilities				
Wholesale Trade 279 213 492 Retail Trade 768 802 1,570 Transportation & Warehousing 244 215 459 Information 71 177 148 Financial Activities 584 527 1,111 Finance & Insurance 366 319 685 Finance & Insurance 366 319 685 Real Estate & Rental & Leasing 218 208 426 Professional and Business Services 898 897 1,795 Professional Scientific & Technical Services 568 566 1,134 Management of Companies & Enterprises 19 13 32 Administrative & Support & Waste Mngmt. 311 318 629 Educational And Health Services 646 578 1,224 Educational Health Services 646 578 1,224 Leisure and Hospitality 672 634 1,306 Arts, Entertaiment & Recreation 107 83 190	SERVICE-PROVIDING			
Retail Trade 768 802 1,570 Transportation & Warehousing 244 215 459 Utilities 11 12 23 Information 771 777 148 Financial Activities 584 527 1,111 Finance & Insurance 366 319 685 Real Estate & Rental & Leasing 218 208 426 Professional and Business Services 898 897 1,795 Professional Scientific & Technical Services 568 566 1,134 Management of Companies & Enterprises 19 13 32 Administrative & Support & Waste Mngmt. 311 318 629 Educational and Health Services 646 617 125 Health Care & Social Assistance 582 517 1,099 Leisure and Hospitality 672 634 1,306 Arts, Entertainment & Recreation 107 83 190 Accommodation & Food Services 569 565 1,116 Other Services 599 565 1,164 Chaclassified 15 17 32 Total 5,817 5,351 11,168 No. of Employees - 2011 Madison St. Clair Total SOODS-PRODUCING 18,255 11,897 30,152 Natural Resources and Mining 418 440 858 Agriculture, Forestry, Fishing & Hunting 249 374 623 Mining, Quarrying, & Oil and Gas Extraction 169 66 235 Construction 2,272 6,681 11,953 Manufacturing 12,565 4,776 17,341 SERVICE-PROVIDING 62,51 67,235 129,826 Trade, Transportation, and Utilities 20,973 22,184 43,157 Wholesale Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,988 11,150 Utilities 355 843 1,198 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 9,857 9,241 18,988 Other Services 9,857 9,241 18,988 Other Services 9,657 9,241 18,988 Other Services 3,770 4,510 8,280 Other Services 3,770 4,510				
Transportation & Warehousing				
Utilities				
Information 71				
Financial Activities Finance & Insurance Real Estate & Rental & Leasing Professional and Business Services Professional, Scientific & Technical Services Professional, Scientific & Technical Services Professional, Scientific & Technical Services Finance & Succial Assistance Educational and Health Services Finance & Social Assistance Fiscal Fiscal Fiscal Finance & Social Assistance Fiscal F				
Finance & Insurance 366 319 685				
Real Estate & Rental & Leasing 218 208 426 Professional and Business Services 898 897 1,795 Professional, Scientific & Technical Services 568 566 1,134 Management of Companies & Enterprises 19 13 32 Administrative & Support & Waste Mngmt. 311 318 629 Educational and Health Services 646 578 1,224 Educational Services 646 6578 1,224 Educational Services 646 6578 1,224 Educational Services 646 61 125 Educational Services 647 611 125 Educational Services 648 611 125 Educational Services 649 611 125 Educational Services 649 611 125 Educational Services 652 517 1,099 Arts, Entertainment & Recreation 107 83 190 Accommodation & Food Services 565 551 1,116 Total 5,817 5,351 11,168 Total 5,817 5,351 11,168 No. of Employees - 2011 Madison St. Clair Total SOODS-PRODUCING 18,255 11,897 30,152 Valural Resources and Mining 418 440 858 Agriculture, Forestry, Fishing & Hunting 249 374 623 Mining, Quarrying, & Oil and Gas Extraction 169 66 235 Construction 5,272 6,681 11,953 Manufacturing 12,565 4,776 17,341 SERVICE-PROVIDING 62,591 67,235 129,826 Trade, Transportation, and Utilities 20,973 22,184 43,157 Wholesale Trade 3,004 2,665 5,669 Retail Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,98 11,150 Information 669 1,267 1,936 Financial Activities 4,244 3,807 8,951 Finance & Insurance 3,335 2,995 6,330 Financial Activities 4,244 3,807 8,951 Finance & Insurance 3,355 843 1,98 Information 1,761 1,675 3,440 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 9,657 9,241 18,988 Other Services 9,657 9,241 18,988 Other Services 3,770 4,510 8,280 Other Services 3,770 4,510 8,280				
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Management of Companies & Enterprises 19 13 32 Administrative & Support & Waste Mngmt. 311 318 629 Educational and Health Services 646 578 1,224 Educational Services 64 61 125 Health Care & Social Assistance 582 517 1,099 Leisure and Hospitality 672 634 1,306 Arts, Entertainment & Recreation 107 83 190 Accommodation & Food Services 565 5551 1,116 Other Services 599 565 1,164 Unclassified 15 17 32 Total 5,817 5,351 11,168 No. of Employees - 2011 Madison St. Clair Total SooDS-PRODUCING 18,255 11,897 30,152 Natural Resources and Mining 418 440 858 Agriculture, Forestry, Fishing & Hunting 249 374 623 Morriage Libera Companies & Oil and Gas Extraction 169 66 235 </td <td></td> <td></td> <td></td> <td></td>				
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Educational and Health Services				
Educational Services Health Care & Social Assistance Leisure and Hospitality Arts, Entertainment & Recreation Accommodation & Food Services Other Services Unclassified Total No. of Employees - 2011 11,168 No. of	Educational and Health Services			
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Leisure and Hospitality 672 634 1,306 Arts, Entertainment & Recreation 107 83 190 Accommodation & Food Services 565 551 1,116 Other Services 599 565 1,164 Unclassified 15 17 32 Total 5,817 5,351 11,168 No. of Employees - 2011 Madison St. Clair Total SOODS-PRODUCING 18,255 11,897 30,152 Natural Resources and Mining 418 440 858 Agriculture, Forestry, Fishing & Hunting 249 374 623 Mining, Quarrying, & Oil and Gas Extraction 169 66 235 Construction 5,272 6,681 11,953 Manufacturing 12,565 4,776 17,341 SERVICE-PROVIDING 62,591 67,235 129,826 Trade, Transportation, and Utilities 20,973 22,184 43,157 Wholesale Trade 12,062 13,078 25,140				
Arts, Entertainment & Recreation	Leisure and Hospitality			
Total Tota	Arts, Entertainment & Recreation	107	83	190
Total 5,817 5,351 11,168 No. of Employees - 2011 Madison St. Clair Total Total Significant Total Significant Total Significant Total Significant Total Significant Significant Total Significant Sig	Accommodation & Food Services	565	551	1,116
Total 5,817 5,351 11,168 No. of Employees - 2011 Madison St. Clair Total GOODS-PRODUCING 18,255 11,897 30,152 Vatural Resources and Mining 418 440 858 Agriculture, Forestry, Fishing & Hunting 249 374 623 Mining, Quarrying, & Oil and Gas Extraction 169 66 235 Construction 5,272 6,681 11,953 Manufacturing 12,565 4,776 17,341 SERVICE-PROVIDING 62,591 67,235 129,826 Trade, Transportation, and Utilities 20,973 22,184 43,157 Wholesale Trade 3,004 2,665 5,669 Retail Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,598 11,150 Utilities 355 843 1,195 Information 669 1,267 1,936 Finance & Insurance 3,335 2,995 6,330 Re	Other Services	599	565	1,164
No. of Employees - 2011 Madison St. Clair Total	Unclassified	15	17	32
SOODS-PRODUCING 18,255 11,897 30,152	Total	5,817	5,351	11,168
Natural Resources and Mining 418 440 858 Agriculture, Forestry, Fishing & Hunting 249 374 623 Mining, Quarrying, & Oil and Gas Extraction 169 66 235 Construction 5,272 6,681 11,953 Manufacturing 12,565 4,776 17,341 SERVICE-PROVIDING 62,591 67,235 129,826 Trade, Transportation, and Utilities 20,973 22,184 43,157 Wholesale Trade 3,004 2,665 5,669 Retail Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,598 11,150 Utilities 355 843 1,198 Information 669 1,267 1,936 Financial Activities 4,244 3,807 8,051 Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional, Scientific & Technical Services 7,631 8,598 16,229	No. of Employees - 2011	Madison	St. Clair	Total
Natural Resources and Mining 418 440 858 Agriculture, Forestry, Fishing & Hunting 249 374 623 Mining, Quarrying, & Oil and Gas Extraction 169 66 235 Construction 5,272 6,681 11,953 Manufacturing 12,565 4,776 17,341 SERVICE-PROVIDING 62,591 67,235 129,826 Trade, Transportation, and Utilities 20,973 22,184 43,157 Wholesale Trade 3,004 2,665 5,669 Retail Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,598 11,150 Utilities 355 843 1,198 Information 669 1,267 1,936 Financial Activities 4,244 3,807 8,051 Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional, Scientific & Technical Services 7,631 8,598 16,229	GOODS-PRODUCING	18.255	11.897	30.152
Agriculture, Forestry, Fishing & Hunting Mining, Quarrying, & Oil and Gas Extraction Mining, Quarrying, & Oil and Gas Extraction Econstruction Manufacturing 12,565 Manufacturing 12,665 Manufacturing Molesale Trade 12,062 Retail Trade 12,062 Retail Trade 12,062 Manufactivities Manufac				
Mining, Quarrying, & Oil and Gas Extraction 169 66 235 Construction 5,272 6,681 11,953 Manufacturing 12,565 4,776 17,341 SERVICE-PROVIDING 62,591 67,235 129,826 Trade, Transportation, and Utilities 20,973 22,184 43,157 Wholesale Trade 3,004 2,665 5,669 Retail Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,598 11,150 Utilities 355 843 1,198 Information 669 1,267 1,936 Financial Activities 4,244 3,807 8,051 Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional, Scientific & Technical Services 3,696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mingmt. 3,254 2,729	_			
Construction 5,272 6,681 11,953 Manufacturing 12,565 4,776 17,341 SERVICE-PROVIDING 62,591 67,235 129,826 Trade, Transportation, and Utilities 20,973 22,184 43,157 Wholesale Trade 3,004 2,665 5,669 Retail Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,598 11,150 Utilities 355 843 1,198 Information 669 1,267 1,936 Financia Activities 4,244 3,807 8,051 Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional, Scientific & Technical Services 3,696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational Services 985 1,537 2,522 <td></td> <td></td> <td></td> <td></td>				
Manufacturing 12,565 4,776 17,341	Construction	5,272	6,681	11,953
Trade, Transportation, and Utilities 20,973 22,184 43,157 Wholesale Trade 3,004 2,665 5,669 Retail Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,598 11,150 Utilities 355 843 1,198 Information 669 1,267 1,936 Financial Activities 4,244 3,807 8,051 Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional, Scientific & Technical Services 7,631 8,598 16,229 Professional, Scientific & Technical Services 3696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mingmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance	Manufacturing	12,565		17,341
Trade, Transportation, and Utilities 20,973 22,184 43,157 Wholesale Trade 3,004 2,665 5,669 Retail Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,598 11,150 Utilities 355 843 1,198 Information 669 1,267 1,936 Financial Activities 4,244 3,807 8,051 Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional, Scientific & Technical Services 7,631 8,598 16,229 Professional, Scientific & Technical Services 3696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mingmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance	SERVICE-PROVIDING	62.591	67.235	129.826
Wholesale Trade 3,004 2,665 5,669 Retail Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,598 11,150 Utilities 355 843 1,198 information 669 1,267 1,936 Financial Activities 4,244 3,807 8,051 Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional, Scientific & Technical Services 7,631 8,598 16,229 Professional, Scientific & Technical Services 3,696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mingmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 Leisure and Hospitality 11,4				
Retail Trade 12,062 13,078 25,140 Transportation & Warehousing 5,552 5,598 11,150 Utilities 355 843 1,198 Information 669 1,267 1,936 Financial Activities 4,244 3,807 8,051 Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional, Scientific & Technical Services 3,696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 Leisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 3,				
Transportation & Warehousing 5,552 5,598 11,150 Utilities 355 843 1,198 Information 669 1,267 1,936 Financial Activities 4,244 3,807 8,051 Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional and Business Services 7,631 8,598 16,229 Professional, Scientific & Technical Services 3,696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 Leisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services				
Information 669 1,267 1,936 Financial Activities 4,244 3,807 8,051 Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional and Business Services 7,631 8,598 16,229 Professional, Scientific & Technical Services 3,696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 Leisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 9,657 9,241 18,898 Other Services 3,770 4,510 8,280 Unclassified	Transportation & Warehousing			
Information 669 1,267 1,936	Utilities	355	843	1,198
Finance & Insurance 3,335 2,995 6,330 Real Estate & Rental & Leasing 909 812 1,721 Professional and Business Services 7,631 8,598 16,229 Professional, Scientific & Technical Services 3,696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 Leisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 9,657 9,241 18,898 Other Services 3,770 4,510 8,280 Unclassified 3 9 12	Information	669	1,267	
Real Estate & Rental & Leasing 909 812 1,721 Professional and Business Services 7,631 8,598 16,229 Professional, Scientific & Technical Services 3,696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 Leisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 9,657 9,241 18,898 Other Services 3,770 4,510 8,280 Unclassified 3 9 12	Financial Activities	4,244	3,807	8,051
Professional and Business Services 7,631 8,598 16,229 Professional, Scientific & Technical Services 3,696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 eisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 9,657 9,241 18,898 Other Services 3,770 4,510 8,280 Unclassified 3 9 12	Finance & Insurance	3,335	2,995	6,330
Professional, Scientific & Technical Services 3,696 5,446 9,142 Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 Leisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 9,657 9,241 18,898 Other Services 3,770 4,510 8,280 Unclassified 3 9 12	Real Estate & Rental & Leasing	909	812	1,721
Management of Companies & Enterprises 681 423 1,104 Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 Leisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 9,657 9,241 18,898 Other Services 3,770 4,510 8,280 Unclassified 3 9 12	Professional and Business Services	7,631	8,598	16,229
Administrative & Support & Waste Mngmt. 3,254 2,729 5,983 Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 Leisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 9,657 9,241 18,980 Other Services 3,770 4,510 8,280 Unclassified 3 9 12		3,696	5,446	9,142
Educational and Health Services 13,879 15,944 29,823 Educational Services 985 1,537 2,522 Health Care & Social Assistance 12,894 14,407 27,301 Leisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 9,657 9,241 18,898 Other Services 3,770 4,510 8,280 Unclassified 3 9 12				
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Leisure and Hospitality 11,422 10,916 22,338 Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 9,657 9,241 18,898 Other Services 3,770 4,510 8,280 Unclassified 3 9 12				
Arts, Entertainment & Recreation 1,765 1,675 3,440 Accommodation & Food Services 9,657 9,241 18,898 Other Services 3,770 4,510 8,280 Unclassified 3 9 12				
Accommodation & Food Services 9,657 9,241 18,898 Other Services 3,770 4,510 8,280 Unclassified 3 9 12	Leisure and Hospitality			
Other Services 3,770 4,510 8,280 Unclassified 3 9 12		1,765	1,675	3,440
Unclassified 3 9 12				
	Other Services			
Total Private Sector 80,846 79,132 159,978	Unclassified	3	9	12
	Total Private Sector	80,846	79,132	159,978

JOURISM IMPACT

Tourism's significance as an economic engine for Madison and St. Clair counties continued to grow during 2010, the most recent year for which numbers were available during production of this edition of the *Market Review*. Tourism expenditures increased from \$688 million in 2009 to more than \$725 million in 2010. Those expenditures supported nearly 6,700 jobs and an annual payroll in excess of \$174 million. Local sales tax revenues from tourism generated \$5.87 million for Madison County and \$7.6 million for St. Clair County in 2010.

2011 also was the year that the Southwestern Illinois Tourism Bureau, based in St. Clair County, expanded its coverage area to 19 counties in Southern Illinois and changed it's name to The Tourism Bureau ILLINOISouth.



Exhibit at Cahokia Mounds, a UNESCO Heritage site.

Major Employers

U. S. Steel, Granite City Works Walmart / Sam's Club Southwestern Illinois College 2,204 Granite City Madison / St. Clair Counties Madison / St. Clair Counties		
Southern Illinois University Edwardsville Memorial Hospital U. S. Steel, Granite City Works 2,204 Walmart / Sam's Club Southwestern Illinois College Olin Corporation Southern Illinois Healthcare Foundation ASF-Keystone St. Elizabeth's Hospital Southwestern Illinois Health Facilities, Inc. (DBA-Anderson Hospital) Schnuck's Supermarkets Challenge Unlimited Global Brass and Copper, Inc. (Olin Brass) St. Clair Counties Global Brass and Copper, Inc. (Olin Brass) St. Clair County East St. Louis Community School District #189 Madison County Gateway Regional Medical Center Ducoa Co./Trow Nutrition Edwardsville Schallenge Undimited 1,345 Madison / St. Clair County 960 Madison County Gateway Regional Medical Center 920 Granite City Madison / St. Clair County Highland	Scott Air	Force Base
Memorial Hospital U. S. Steel, Granite City Works Walmart / Sam's Club Southwestern Illinois College Olin Corporation Southern Illinois Healthcare Foundation ASF-Keystone St. Elizabeth's Hospital Southwestern Illinois Health Facilities, Inc. (DBA-Anderson Hospital) Schnuck's Supermarkets Challenge Unlimited Global Brass and Copper, Inc. (Olin Brass) St. Clair County East St. Louis Community School District #189 Madison County Gateway Regional Medical Center Ducoa Co./Trow Nutrition Madison / St. Clair Counties Granite City Madison / St. Clair County Granite City Belleville Madison / St. Clair Counties Granite City Madison / St. Clair Counties Madison / St. Clair Counties Madison / St. Clair Counties Madison County Granite City Madison County Granite City Highland		
Walmart / Sam's Club Southwestern Illinois College Olin Corporation Southern Illinois Healthcare Foundation ASF-Keystone St. Elizabeth's Hospital Southwestern Illinois Health Facilities, Inc. (DBA-Anderson Hospital) Schnuck's Supermarkets Challenge Unlimited Global Brass and Copper, Inc. (Olin Brass) St. Clair County East St. Louis Community School District #189 Madison County Gateway Regional Medical Center Ducoa Co./Trow Nutrition Madison / St. Clair Counties Madison / St		Belleville
Southwestern Illinois College Olin Corporation Southern Illinois Healthcare Foundation ASF-Keystone St. Elizabeth's Hospital Southwestern Illinois Health Facilities, Inc. (DBA-Anderson Hospital) Schnuck's Supermarkets Challenge Unlimited Global Brass and Copper, Inc. (Olin Brass) St. Clair County East St. Louis Community School District #189 Madison County Gateway Regional Medical Center Ducoa Co./Trow Nutrition Madison / St. Clair Counties Madis	G	Granite City
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Southern Illinois Healthcare Foundation 1,400 ASF-Keystone 1,345 St. Elizabeth's Hospital 1,338 Southwestern Illinois Health Facilities, Inc. (DBA-Anderson Hospital) 1,149 Schnuck's Supermarkets 1,085 Challenge Unlimited 1,065 Global Brass and Copper, Inc. (Olin Brass) 1,038 St. Clair County 977 East St. Louis Community School District #189 Madison County Gateway Regional Medical Center 920 Granite City Ducoa Co./Trow Nutrition Madison / St. Clair County Highland		
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Schnuck's Supermarkets1,085Madison / St. Clair CountiesChallenge Unlimited1,065Madison / St. Clair CountiesGlobal Brass and Copper, Inc. (Olin Brass)1,038East AltonSt. Clair County977St. Clair CountyEast St. Louis Community School District #189960East St. LouisMadison County960Madison CountyGateway Regional Medical Center920Granite CityDucoa Co./Trow Nutrition900Highland		
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Global Brass and Copper, Inc. (Olin Brass) St. Clair County 977 St. Clair County East St. Louis Community School District #189 Madison County Gateway Regional Medical Center Ducoa Co./Trow Nutrition East Alton 977 St. Clair County 960 East St. Louis Madison County 960 Granite City 920 Highland		
St. Clair County East St. Louis Community School District #189 Madison County Gateway Regional Medical Center Ducoa Co./Trow Nutrition 977 St. Clair County 960 East St. Louis Madison County 960 Madison County Granite City 920 Highland		
East St. Louis Community School District #189 960 East St. Louis Madison County 960 Madison County Gateway Regional Medical Center 920 Granite City Ducoa Co./Trow Nutrition 900 Highland		
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Gateway Regional Medical Center 920 Granite City Ducoa Co./Trow Nutrition 900 Highland		
Ducoa Co./Trow Nutrition 900 Highland		
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Cerro Flow Products Inc. 900 Sauget		
	4.1.	Cahokia
Alton Community Unit School District #11 836 Alton / Godfrey	Altor	
		Belleville
	C 111: '11	Roxana
Collinsville School District #10 758 Collinsville / Maryville		
YMCA of Southwestern Illinois 750 Madison / St. Clair Counties		
Casino Queen Hotel & Casino 745 East St. Louis		
Edwardsville School District #7 714 Edwardsville	EC	
		Alton O'Fallon
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	підіі	Alton
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Though not one company, River's Edge at America's Central Port (formerly the Charles Melvin Price		
U.S. Army Depot) is currently supporting over 850 jobs.		

Southwestern IllinoisLeadership Council Southwestern Illinois

The Leadership Council Southwestern Illinois has been the premier economic development organization for the St. Louis Metro East since 1983. We developed the first regional economic development agenda for the bi-county area. The Leadership Council has helped build and support, for more than 28 years, public/private partnerships that have advanced the region's investment agenda.

Our Mission -

To attract and retain jobs, stimulate capital investment, and promote the economic development of Southwestern Illinois by building effective partnerships with leaders in business, industry, government, education and labor.

Our Members -

The Council's membership includes approximately 150 top executives and CEO's from those sectors. The diversity of the organization's membership makes it unique within the metropolitan area and the State of Illinois. Cooperation and collaboration among the Leadership Council's members and local community-based organizations has in many ways helped reshape Southwestern Illinois. We foster relationships on both sides of the river, recognizing that our efforts have an impact that effects not just Southwestern Illinois, but the entire St. Louis region.

Over the past several years, the organization has had a hand in almost all of the major investments and issues in the Metro East area.

- The Council has worked in support of regional transportation issues such as the completion of I-255, MidAmerica St. Louis Airport and, most recently, the new Mississippi River Bridge and IL Route 3 improvements.
- The Council's Levee Issues Alliance is working hand-in-hand with the region's Flood Prevention District Council to improve and maintain certification of the Mississippi River levees through the Corps of Engineers and FEMA.
- The Military Affairs Committee of the Leadership Council fought hard to save Scott Air Force Base in the 1995 and 2005 rounds of Military Base Realignment and Closure (BRAC) and continues its efforts to retain and expand this vital economic driver in our region.
- We are active in the legislative arena, working to educate our federal and state delegations about, and build consensus on, issues we
 believe are vital to the success of our region, including the retention of our manufacturing base, sustaining our public institutions and
 improving our business climate.
- . The Leadership Council also maintains one of the longest, continuously running Labor-Management Committees in the State of Illinois.

As we look to the future, a key area of focus will be our new Southwestern Illinois Transportation Enhancement (SITE) initiative, which is focused on driving economic development in Southwestern Illinois through multi-modal transportation infrastructure that goes beyond roads and bridges to also include rivers, rails, runways and transit.

These initiatives, along with many more, support the Council's overall objective to attract and retain family-supporting jobs and capital investment in the Metro East region.



Gerard Schuetzenhofer, Chairman Richard Conner, President Dale Stewart, Secretary/Treasurer



Scott M. Schanuel, Interim Executive Director Kathy L. Long, Office Manager



Mark Tade, Chairman Gerard Schuetzenhofer, President Dale Stewart, Secretary/Treasurer

SOUTHWESTERN ILLINOIS DEVELOPMENTFOUNDATION

The Southwestern Illinois Development Foundation works in cooperation with the Leadership Council to promote public discussion about, and scientific research on, Southwestern Illinois, in order to attract new industry, retain existing industry and expand existing industry in the region.

For more information about the Leadership Council Southwestern Illinois, call (618) 692-9745 or email lcsi-exedir@siue.edu.

EADERSHIP COUNCIL BOARD MEMBERS

126th Air Refueling Wing, Illinois ANG, Colonel Peter Nezamis 375th Airlift Mobility Wing, Colonel David Almand 932nd Airlift Wing, Colonel Albert Lupenski AAA Facility Maintenance Services, James Pulley AAIC Incorporated, Calvin Morris Afton Chemical, Todd Oetting Allsup, Inc., Jim Allsup Ameren Illinois, John Barud Ameren Illinois, Richard Conner Ameren Illinois, Gussie Reed American Red Cross, Scott Caswell America's Central Port, Dennis Wilmsmeyer Anderson Hospital, Keith Page AT&T, James G. Maurer Bank of America, Marilyn Bush Bank of O'Fallon, James B. Thoman Bank of Springfield, Patrick Mandeville TheBANK of Edwardsville, Thomas E. Holloway BarberMurphy Group, Wayne Barber Bernardin, Lochmueller & Associates, Inc., Jason Watters Bi-State Development Agency/Metro,

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John Langa

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Jack Schmitt

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SCI Engineering, Inc., Mark A. Harms
Scott Credit Union, Frank M. Padak
Sheppard Morgan & Schwaab, Inc.,
Charles Sheppard
Sitton Consulting Group, Doug Sitton
SIU Edwardsville, Vaughn Vandegrift

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St. Louis Downtown Airport,
Robert L. McDaniel
St. Louis RCGA, Joe Reagan

St. Louis Regional Airport Authority,
David C. Miller
Stifel Nicolaus & Co., Inc., Mary Kane
SWIL Building & Construction Trades
Council, Dale Stewart
SWIL Development Authority, Mike Lundy
The Tourism Bureau ILLINOISouth,
jo kathmann
Thousant Wode and Macrehan Inc.

Thouvenot, Wade and Moerchen, Inc., Roland G. Thouvenot

U. S. Bank, Matthew A. GomricU. S. Steel, Granite City Works, Mark Tade

U. S. Steel, Granite City Works,
Richard Veitch
UMB Bank, Bradley N. Smith
Union Pacific Railroad, Wes Lujan
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Missy Endres
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Insurance, Steve Gregov
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Wenzel & Associates Ltd., Michael Wenzel
Wm. B. Ittner, Inc., Dennis M. Young
Woolpert, Inc., Bret Paden

Members listed are as of May 31, 2012

Message From Our County Board Chairmen



Madison County Board Chairman Alan Dunstan

"We appreciate the time and resources that the Leadership Council dedicates to creating the annual Market Review & Investment Update. No other publication comes close to capturing the wealth of information contained in the Market Review, and it's exciting to once again see that the cumulative numbers showcase almost \$6 billion in investment activity in our region during 2011."



St. Clair County Board Chairman Mark Kern

"We appreciate the Leadership Council spotlighting the many exciting investments underway in our Metro East communities and are pleased to see that investment activity remained strong during the past year. Scott Air Force Base was once again a significant contributor to those positive numbers and continues to be a growing economic driver for our region. Tremendous progress also was made during 2011 on establishing new trade routes between Asia and Latin America via MidAmerica Airport. Southwestern Illinois remains home to an abundance of prime development sites supported by one of the nation's most cost effective multimodal transportation systems and our region is well positioned for continued growth."



200 University Park Drive, Suite 240 Edwardsville, IL 62025-3636 (618) 692-9745 www.siteselection-il.com