Leadership Council’s
Market Review & Investment Update
Special 30th Anniversary Edition
1983 – 2013

Message from the President & Chairman.................................1
Message from the County Board Chairmen............................2
30 Projects of Note 1983 – 2011..............................................3-9
Projects Making News in 2012..............................................10-11
2013 Projects of Significance..............................................12-14
Recent Studies Showcase Regions Economic Engines..........15
Residential Development and Retail Sales............................16
Private Sector Employment..................................................17
Demographics & Labor Force..............................................18
Major Employers...............................................................19
About the Leadership Council..............................................20
Leadership Council Board Members.................................21-22

Readers’ Note: The projects listed are just a sampling of the investments that have occurred in Southwestern Illinois over the past 30 years and are in no way intended to be considered a complete list. The information that follows is the best available and was compiled from a variety of public and private sources. The Leadership Council and Southwestern Illinois Development Foundation assume no responsibility for any inaccuracies or omissions.
Dear Friends:

Welcome to a special edition of the Market Review & Investment Update. As the Leadership Council celebrates its 30th Anniversary, we take great pride in the fact that this organization, and many of its individual members, played a role in supporting or delivering so many of the landscape-changing projects that shaped our region over the past three decades. This special 30th Anniversary edition of the Market Review showcases just a sampling of the wealth of investment activity that has occurred in Southwestern Illinois since 1983. It also celebrates the significant new investments in 2012 and major projects now underway or planned that will further change our landscape in the years to come.

As the voice of Southwestern Illinois, the Leadership Council has continuously advocated for funding of critical infrastructure projects and legislation that makes our region more business friendly, opening the door for growth. It should come as no surprise that many of the milestone projects over the past 30 years were those that improved the flow of people and commerce in the Metro East, sparking much of the additional investment that has occurred across various communities and all sectors of our economy. You’ll see in pages 3-9 that those investments were occurring in the areas of manufacturing, education, distribution, retail, hospitality, healthcare, energy and more, illustrating how diverse our economy has become.

Pages 10-11 shine a spotlight on some of the significant projects making news during 2012, and further illustrate that investment in our region continues at a healthy pace. As you’ll see on pages 12-14, the level of multimodal investment is something we’re particularly excited about as we make our way through 2013, and it’s why our Southwestern Illinois Transportation Enhancement initiative is so critical. Through SITE, we will make sure we’re addressing future infrastructure needs and capitalizing on the tremendous opportunities presented by our rich multimodal capabilities to be a gateway to the world.

The Leadership Council thanks those who have stood side by side with us over the past 30 years to tackle the challenges and celebrate the successes as our region has welcomed billions of dollars in investment: our county board chairs and other local community leaders; our state and federal legislators; our allied economic development groups in Southwestern Illinois; the Regional Business Council and Civic Progress, the St. Louis Regional Chamber, and our many members, past and present, from business, industry, government, education and labor.

We look forward to strengthening our relationships in the years to come as we continue to serve as One Voice for Southwestern Illinois. Working strategically, and working together, remains the key to unlocking our region’s future potential.

Sincerely,

Dr. Ronda Sauget
President
2013

Rich Conner
Chairman
2013
What an exciting time for Southwestern Illinois! This special 30th Anniversary publication leaves no doubt that our region has been a magnet for investment over the past three decades. And while it’s fun to take a trip down memory lane and see how our Metro East communities have been transformed, it’s equally inspiring to see the wealth of continuing investments over the past 18 months.

This publication rightfully spotlights the mega projects that were so important to our economy, from the multiple different investments at U.S. Steel’s Granite City Works and America’s Central Port to ConocoPhillips’ $3.8 billion refinery expansion. But it also showcases the debut and continuing expansion at Gateway Commerce Center, dramatic growth at SIUE along with many other investments in our education sector, our expanded healthcare offerings, an amazing system of bike trails, our constantly changing retail landscape and much, much more.

We greatly appreciate the time and resources that the Leadership Council dedicates to capturing and sharing this information, and we salute the organization for its role in helping to unite our region for economic growth. With the foundation that’s been laid and the many major infrastructure projects currently underway, the next 30 years should also give us much to celebrate.

Sincerely,

Alan Dunstan
Madison County Board Chairman

Congratulations to the Leadership Council on its 30th Anniversary, and many thanks to the organization for marking the occasion with this special edition of the Market Review & Investment Update.

Not only does it capture the wealth of investment activity over the past 30 years, but it also clearly shows that the Metro East continues to attract new investment dollars.

It’s exciting to see just how many projects of significance have taken root here since 1983. Among those are MidAmerica Airport and millions of dollars in additional projects at Scott Air Force Base since the airport opened, as well as the recent investments at MidAmerica by Boeing and North Bay Produce. Sauget Business Park also has been a great success story, with FedEx as its latest nationally recognized tenant. Then there’s the major new retail operations that have opened in Belleville, O’Fallon and Shiloh; the Casino Queen, which is so vital to the City of East St. Louis; the millions invested in our healthcare and education sectors, and a whole lot more.

You’ll find details on these and dozens of other projects in the pages that follow. I hope you’ll take time to take it all in and consider how well-positioned Southwestern Illinois is for a bright future. We look forward to continuing to work with the Leadership Council and other allies to make it a reality.

Sincerely,

Mark Kern
St. Clair County Board Chairman
1. The Jefferson Barracks Bridge, often called the J.B. Bridge, was built in 1983, providing enhanced connectivity between south St. Louis County, and Monroe and St. Clair counties in Illinois. According to the 1980 census, Monroe County had a population of just 20,117, and since then has added almost 13,000 residents to total 32,957 in the 2010 census. That represented an increase of 19.3 percent from 27,619 in 2000, making it one of the fastest growing parts of the St. Louis metropolitan area.

2. The $465 million first phase of MetroLink officially opened on July 31, 1993, with a 17-mile stretch from North Hanley in North St. Louis County to 5th and Missouri in Illinois. The extension to Scott-Shiloh opened in 2003, representing an additional investment of $420.9 million. Today, the light-rail system has 37 stations, stretching 46 miles from Lambert-St. Louis International Airport, south to Shrewsbury, Mo., and east to Scott Air Force Base. Annually, more than 17 million commuters board the system.

3. Interstate 255/Illinois 255 has taken shape in multiple phases over the past 25 years, starting with the first section of I-255 from the J.B. Bridge to I-55/70 opening in 1987, followed in 1988 by the section from I-55/70 to I-270. The Illinois 255 extension to US 67 in Godfrey included the 6.7 mile segment from I-270 to IL 143 that opened in October 1998, representing an additional investment of $69.7 million; the $78.1 million project that extended it another 7.6 miles from IL 143 to IL 140 and from IL 140 to Fosterburg Road by October 2006; and the $25.1 million, 2.6-mile section from Fosterburg Rd. to Seminary Rd. completed in August 2008. By 2011, work was well underway on the next section that would take it all the way to IL 111. A few miles east, millions more has been invested in widening IL 159 to five lanes between Belleville and Edwardsville.

4. Over the years, U.S. Steel’s Granite City Works (formerly National Steel) has continued to invest in its operations and has attracted related investments. Key projects have included a $34.6 million renovation in 1987, the new $67 million galvalume coating line in 1994, $31.6 million in upgrades in 2004 and the $280 million Cogeneration Facility completed in 2009. That same year, SunCoke completed its $290 million coke oven and steam distribution system to meet the growing needs of the steel mill.
5. **Sauget** continued to attract industrial, manufacturing and logistics related investments over the years, with examples including Monsanto’s $31.2 million renovation in 1987 and $36.2 million in additional investment in 1994. Big River Zinc invested $37 million there in 1997, and both Gateway Terminals LLC and Midcoast Aviation completed investments totaling $12.5 million and $36 million, respectively, in 2007/2008. The 255 Logistics Center was completed around the same time at a cost of $15 million.

6. Our region’s major **healthcare facilities** continued to expand and undergo renovations to meet patient needs, with examples over the decades including a $10 million renovation at Belleville Memorial Hospital in 1987; millions of dollars in improvements at Gateway Regional Medical Center in Granite City between 2002 and 2005, including the development of the new $4.5 million health center in Edwardsville; St. Anthony’s Health Center renovations totaling $28 million in 2005 and another $40 million in 2011; more than $20 million in improvements and expansions by Anderson Hospital in Maryville and Collinsville between 2006 and 2009, Alton Memorial’s new Duncan wing in 2011; millions more invested by Southern Illinois Healthcare Foundation, and the opening of Southwestern Illinois Health Ventures, Inc. Orthopedic and Neurosciences Center in Belleville in 2011.

7. **Scott Air Force Base** has continued to attract new investments over the past 30 years, with major projects ranging from the $19 million Air Force Communication Command Building that was developed in 1988, to a series of projects totaling $101.7 million in 2004, including Anti-Terrorism/Force Protection; Munitions Storage Facility; Tanker Airlift Control Center, Shiloh, Mascoutah & Belleville Gates. After surviving the 2005 round of BRAC, SAFB went on to welcome additional investments, such as the $130 million U.S. TRANSCOM, Surface Deployment and Distribution Command (SDDC), Joint Intelligence Ops Center in 2010.

8. The $5.8 million **Gateway Convention Center** opened in Collinsville in 1990 adjacent to the Holiday Inn, making Collinsville the first major convention destination in the Metro East. It was followed by the Fountains at Fairview, which was under construction with an $8.5 million price tag by 1999, and the $4.2 million Regency Conference Center completed in O’Fallon in 2008.

9. **University Park** opened at Southern Illinois University Edwardsville in 1991, after $3 million was invested in infrastructure to serve the site. It was one of several business parks or major office developments that would be developed in the Metro East over the next two decades. Others included Magna’s $14 million operations center in Belleville in 1994/1995 and the $18 million Alton Center Business Park in 2002/2003.

10. The new $114 million **Clark Bridge** opened in Alton in 1992, improving access to Alton and northern Madison County. In 2006, the renovated McKinley Bridge reopened to traffic after a $40 million rehab project. It had been closed since 2001.
11. **Gaming arrived in Southwestern Illinois** in 1991 when the Alton Belle Casino opened on the Alton riverfront, to be followed in 1993 by the Casino Queen opening on the East St. Louis riverfront. The Casino Queen made the transition from riverboat to land in 2007, following the completion of a new $92 million land-based facility.

12. **The Melvin Price Locks & Dam** in Alton, which represented an investment of almost $1 billion, was dedicated in 1994 after almost 16 years of construction. Every year, millions of tons of commodities pass through the facility, which is one of the largest locks on the Mississippi and the first replacement structure on the Upper Mississippi River nine-foot navigation project. The dam is 1,160 feet long, with nine tainter gates, each 110 feet wide by 42 feet high.

13. Numerous **riverfront attractions** developed since 1983 have helped to drive the tourism industry in the Metro East. In East St. Louis, $4 million in private donations led to the 1995 opening of the Gateway Geyser, one of the tallest fountains in the world and the centerpiece of the 34-acre Malcolm W. Martin Memorial Park, where the $4.2 million Mississippi River Overlook opened in 2008, providing spectacular views of the downtown St. Louis skyline. In Alton, major projects included the new marina and amphitheater, representing an investment of $25 million, and the National Great Rivers Research Center and Museum, which opened in 2003 and continues to be expanded. The Confluence Tower in Hartford joined these in 2010.

14. **Expansive new retail** offerings became more commonplace throughout the Metro East starting with the $33 million renovation of St. Clair Square shopping mall in the mid 1990s. Other major retail milestones included the opening of the $3 million State Street Shopping Center in East St. Louis in 1999; groundbreaking for Wood River Place, a $15 million 30,000-square-foot retail center in 2004; completion of the $16 million Nameoki Commons in 2005, and the opening of the $78 million Collinsville Crossing Shopping Center in 2006, the $58 million Edwardsville Crossing in 2009, the $90 million Greenmount Crossings in Shiloh in 2010, and the 125-acre, $90 million Belleville Crossing in 2011.

15. Dozens of investments during the past couple of decades continued to enhance **Southwestern Illinois’s higher education system**, with some of the largest including the $16 million expansion of the Belleville Area College Campus in 1996, the $23.5 million Templin Nursing Building completed by Lewis & Clark Community College in 2006, the $10 million renovation and expansion at Lindenwood University - Belleville completed in 2010 and the $14 million residence hall completed at McKendree University in 2011. At SIUE, it wasn’t just major projects like the original $27 million engineering building completed in 2000 that transformed the campus, but also the dramatic growth in enrollment, transition to Division 1 sports status and rebranding of the University as one of the top public universities in the state.

16. The $310 million **MidAmerica St. Louis Airport** opened in 1997 and is credited with helping to keep Scott Air Force Base off the chopping block during the 2005 round of BRAC, protecting a $3 billion economic engine for our region which continues to grow. In more recent years, MidAmerica Airport has also begun to attract major new tenants, with Boeing announcing plans for a new $3 million assembly plant there in 2010, followed by the opening of North Bay Produce’s 5.7 million refrigerated warehouse in 2011.
17. **Gateway Commerce Center** welcomed Dial Corporation’s Midwest distribution center in 1997, joining existing developments, such as Raifort Business Park, and putting the region on the map as prime location for the logistics industry. Unilever’s 1.3-million-square-foot, $28.3 million distribution center followed in 2003, then Hershey Foods’ $65-million, 1.1-million-square-foot distribution center in 2004. Various other name brand tenants have also located their facilities at the 2300-acre industrial park and at the nearby Lakeview Commerce Center, which opened in 2006 and today encompasses almost 2.3 million square feet.

18. Among the largest **K-12 projects** in the past 30 years were the new $28 million Edwardsville High School in 1996/1997, Belleville High School West’s $60 million facility in 2003, O’Fallon Township High School’s $30.6 million 9th Grade Attendance Center in 2008/2009, and the new $55 million Mascoutah High School in 2011.

19. With a total cost of $25 million, **Gateway International Raceway** opened in 1997, attracting more than 400,000 fans to watch professional motorsports in its first year.

20. **Parsons Place**, a partnership of McCormack Baron & Associates, Inc. and the Emerson Park Community Development Corporation, announced plans for what would become the highly successful Parson’s Place residential project in the Emerson Park neighborhood in East St. Louis. The $23 million project featuring 174 one, two and three-bedroom apartment suites opened in 1999.

21. A reflection of the continuing aging of our population, the Metro East has welcomed several new **senior housing developments** over the past three decades, including both the $20 million Meridian Village in Glen Carbon in 1999 and the $16.3 million Eden Village in that same community in 2007/2008; the $7.1 million facility completed by Lutheran Senior Services in Belleville in 2003/2004, and the $9 million Cedarhurst Assisted Living Center in Collinsville in 2008/2009.

22. Ground was broken for **Gateway Grizzlies’ GMC Stadium** in 2001, and in 2002 it opened its gates for minor league play hosting Southern Illinois’ only professional sports franchise.
23. **St. Louis Downtown Airport** has been the site of significant investment since 2001, with more than $31 million pumped into almost 20 different projects, ranging from ramp and taxiway expansions and widening to the new FAA Air Traffic Control tower. Jet Aviation (formerly Midcoast Aviation) also has significantly expanded its presence at the airport, investing approximately $50 million between 1997 and 2008.

24. On April 22, 2002, Congressman Jerry Costello officially commemorated the **Charles Melvin Price Support Center** (CMPSC) title transfer from the U.S. Army to the Tri-City Regional Port District (TCRPD). This action was an important first step in the redevelopment of the 814-acre military property into River’s Edge, a business and industrial transportation park. What could have been a hindrance on the local economy would grow to become the thriving America’s Central Port.

25. The $20 million **National Corn to Ethanol Research Center** opened at SIUE’s University Park in 2003. The only center of its kind in the world, it supports a diverse clientele, including academia, government, technology providers, trade associations, and domestic and foreign ethanol producers.

26. Born in the 1990s as part of Madison County Transit’s strategy to preserve rail corridors for future light rail possibilities and interim trail use, the **MCT Trail System** grew by 2011 into Madison County’s biggest tourist attraction. Featuring more than 100 miles of mostly paved, interconnected trails, the system can easily be accessed for bicycling, walking and rollerblading. The trails weave through some of the most picturesque parts of the county and are credited with enhancing the quality of life for residents and attracting adjacent residential development. Homes in close proximity to the trails sell much faster than similar homes elsewhere.

Today the MCT trail system is the crown jewel in the growing network of trails and on-road connections being supported across Madison and St. Clair counties by the Metro East Park and Recreation District.
27. **Governor’s Parkway** opened in Edwardsville in 2009. The new roadway was designed to relieve congestion and improve roadway access in Edwardsville, Glen Carbon and neighboring communities and is credited with making the area more attractive for economic development.

28. Ground was broken in 2009 for the **New Mississippi River Bridge**, a multifaceted project with a total price tag of $670 million, covering work on the bridge span itself and related work on both sides of the river to connect the new bridge into the reconfigured interstate system.

29. Southwestern Illinois captured the interest of the **ethanol industry** as Center Ethanol’s $110 million plant began operations in Sauget in 2008, followed by the opening of Abengoa Bioenergy’s $244 million plant at the Tri-City Regional Port District in October 2010.

30. **ConocoPhillips’** refinery expansion was completed in 2011, representing a total investment of $3.8 billion, the largest project in the region in the past three decades. It generated $325 million in local income during construction and, since completion, produces an estimated $48 million in annual income.
Mega Projects that Impacted our Region

During the same time frame that Phillips 66 (formerly ConocoPhillips) was in the midst of its $3.8 billion expansion project, a couple of other mega projects were underway in Southwestern Illinois that helped to fuel our local economy over the past several years.

**Dynegy** invested $1 billion in four Illinois facilities over the past decade, including the $668 million pumped into its Southwestern Illinois plants - the Baldwin Energy Complex and the Wood River Plant. Combined, they account for half of the power Dynegy generates in Illinois. The upgrades created thousands of construction jobs and provide added security for hundreds of Dynegy employees in the Metro East, while also lowering emissions at the plants.

**Prairie State Generating Company** invested $4 billion in building the Prairie State Energy Campus in Marissa. The facility reportedly contributes $734 million in economic activity annually to the Southwestern Illinois region and has helped create hundreds of jobs for area residents. The project is the third largest power plant recently constructed in the U.S., and is the second largest capital project in the state of Illinois in the past 10 years. The completed project is estimated to be providing 500 new high-paying, skilled jobs.
Projects Making News in 2012

When it came time to identify sample investments to call out for 2012, it was encouraging to see that there was no shortage of multi-million-dollar projects to choose from and that those projects were taking shape all across the region. Complimenting the continuing investment in healthcare, education and highway infrastructure were additional investments at Scott Air Force Base, projects that enhanced our region’s airports and established new industry along the Metro East riverfront, new multi-story office buildings, mixed-use lifestyle centers and more. A diverse collection of projects for sure, but they reinforce one thing; 2012 was another active year for development in Southwestern Illinois.

• The **Bunge North America/SCF Marine Grain Terminal** was completed in Fairmont City, representing a $20 million investment. The state-of-the-art facility features great rail, truck and barge access and is capable of receiving grains, soybeans, their byproducts and other bulk commodities and efficiently shipping them either domestically or to the export market.

• **The Park Plaza** “lifestyle center,” a $13.4 million mixed-use development, opened in the heart of downtown Edwardsville.

• The $12 million **Scott Credit Union Corporate Headquarters** opened in Edwardsville, one of the largest new private office buildings to be developed in the region in recent years. The 51,000-square-foot building was designed to house an estimated 80+ employees, including officers and corporate staff previously spread throughout Southwestern Illinois.

• **MidAmerica St. Louis Airport** completed a $3.3 million project to expand its apron to allow for simultaneous cargo operations for four 747-400 aircrafts, boosting its global cargo capabilities.

• The Madison County Housing Authority and Madison County Community Development celebrated the opening of two new public housing projects. The $16.2 million **Gateway Apartments** development, encompassing the John W. Hamm, III Apartments in Madison and the Tyrone Echols Apartments in Venice, includes a total of 78 units, and is the latest example of the ongoing work to transform the affordable housing landscape in the county.

• **St. Louis Downtown Airport** completed a $5.3 million project to widen and rehab its primary runway to accommodate larger aircrafts in order meet the evolving needs of tenants such as Jet Aviation.
• 2012 saw work continuing or wrapping up on several infrastructure projects of significance, including the final section of the IL 255 expansion, a $41 million, 3.5-mile stretch from Seminary Rd. to IL 111, which was completed in November; and the resurfacing of major portions of I-55 in the Metro East at a cost of $63.3 million.

• Work shifted into high gear on the $39.5 million Illinois State Police Forensics Lab being built next to Lindenwood University in Belleville. Upon completion in October 2013, the 64,100-square-foot facility will be equipped to do testing for crime scene services, trace and drug chemistry, polygraph, latent prints, firearms, forensic biology and DNA.

• Scott Air Force Base continued to attract new investment dollars with the completion of construction of the $7.4 million Aeromedical Evacuation Squadron Center and the announcement that the 18th Air Force and Air Mobility Command headquarters would undergo a $16 million renovation.

• SIUE remained a hub of construction activity with work continuing on the $53.1 million new Science Building and the $13.7 million expansion of the School of Engineering, while the $20 million Enclave Apartment Complex opened to students.

• Other educational investments of note during 2012 included Southwestern Illinois College’s $19.1 million Liberal Arts Building Expansion and plans announced by Lewis & Clark Community College for a new $40 million library and student life center.
2013 Projects of Significance

From the new South Harbor under construction at America’s Central Port and the recently announced expansions at Gateway Commerce Center and by Boeing and North Bay Produce at MidAmerica Airport, to the new FedEx facility underway at Sauget Business Park, the momentum surrounding our multimodal capabilities is building. The critical infrastructure projects nearing completion or getting underway will help to ensure that we’re well positioned to keep that going, while also supporting continuing investment in the various other sectors of our economy that are seeing growth in 2013.

Sampling of Major Public Infrastructure Projects

- **$670 million Stan Musial Veterans Memorial Bridge.** With the span of the bridge now in place, the progress being made on the new bridge is evident. Work continues on a variety of other related projects on both sides of the river and all is on target for this landmark project to be completed on schedule and open for traffic early in 2014.

- **$59.1 million Rieder Road/I-64 project.** The St. Clair County Board recently approved spending about $950,000 to push forward the next phase of constructing the new interchange on Rieder Road. The interchange is part of an overall $59.1 million plan to widen Interstate 64 and improve Rieder Road and Cardinal Creek Gate at Scott Air Force Base. Construction could begin as early as June 2014.

- **$161 million Levee Improvement Project.** After much planning and work to accommodate the requirements of the U.S. Army Corps of Engineers, work finally is underway to improve the 74 miles of levees in the Metro East so they meet federal standards by 2015. Upon completion, they will continue to protect the lives and livelihoods in the American Bottom, an area that is home to more than 150,000 residents, and an estimated 4,000 employers and 56,000 jobs.

- **$104 million rehab of the Chain of Rocks Bridge.** Work is continuing on this multi-year project to improve a vital link between North St. Louis County, Missouri, and Madison County, Illinois, with completion estimated for summer or fall of 2014.

- **While the region celebrated the completion of the IL 255 expansion, also known as the Alton Bypass, in 2012, work is continuing to now connect from IL 111 to the Madison/Jersey Co. line along an improved US 67. The 3.2 mile project, which was awarded for $25.2 million, is expected to be completed in summer 2013; the northbound Flyover Bridge over US 67 is already open to traffic, connecting from IL 255 to US 67.**
**2013 Projects of Significance continued**

**Spotlight on Multi-Modal**

- $3.5 million expansion at **MidAmerica St. Louis Airport**. Building on the success it has enjoyed during its first year of operations at the airport, North Bay Produce is building a 19,000-square-foot addition to its refrigerated warehouse as it prepares for future growth.

- $35 million **South Harbor at America’s Central Port**. Work is well underway on this latest project at ACP, which will connect the lock-free, public inland waterway environment with six Class I railroads and four interstate highways to create a multi-modal gateway of both national and regional significance.

- $12.85 million **TIGER Grant** to aid development of a multi-modal center. The City of Alton has been approved for this TIGER Grant for infrastructure improvements related to the development of a new Amtrak station and multi-modal center which is expected to break ground in 2014. The station would serve the new high-speed rail train service between St. Louis and Chicago. That three-year, $1.5 billion project calls for upgrades and other improvements in the entire 284-mile corridor, from Chicago to St. Louis. It is scheduled to be completed in 2017 and will accommodate the faster (110 mph) trains in more than 75 percent of the route, cutting an hour off the 5.5 hours it now takes to travel between the two cities.

- $10 million **FedEx project** in Sauget. FedEx broke ground for the new 181,000-square-foot facility in Sauget Industrial Park in June. The development on 45-acres is expected to deliver 25 full-time and 150 part-time jobs by fall of 2014.

- $35 million **Port of East St. Louis**. Work is moving forward on the development of this private inland river port facility to further enhance East St. Louis and the Metro East’s position as a major distribution hub in the United States. Once the approximately 200-acre site is developed to its full potential, it will feature one of the Midwest’s largest multi-modal distribution facilities for general cargoes, dry bulk and liquid bulk commodities, complemented by the addition of an Industrial Park with light industrial facilities.

- $20 million expansion at **Gateway Commerce Center**. This thriving development continues to expand with the completion of Westway 1, a $20 million, 482,000-square-foot addition. In all, the distribution hub now encompasses over 10 million square feet of space while the nearby Lakeview Commerce Center includes 2 million more.
Manufacturing Sector Sees Continued Growth

• A proposed product line addition coming this year to Kraft Foods in Granite City represents a $40 million investment that could also include a second phase. Stay tuned!

• Prairie Farms recently completed the fourth phase of its expansion in Granite City, bringing the company’s total investment in the city over the past couple of years to $25 million, adding 25 new jobs and retaining 100 more.

• West Star Aviation, Inc. will be expanding its operations at St. Louis Regional Airport in Bethalto. Plans call for a new $5.2 million maintenance facility totaling 47,000 square feet and more, bringing the company’s total presence here to 317,000 square feet and 300 employees.

• American Heartland Fish Products has purchased a site off Route 3 in Grafton where it will build a $5.4 million carp processing plant that will operate year-round. As of June 2013, the company was awaiting the final OK of an economic assistance program from the state of Illinois before beginning construction but expected an answer soon. Once in hand, it will then begin building its processing plant where it will use a patented process and technique to render the carp into fish meal, fish oil and bone meal, with a goal of eventually processing 40,000 to 45,000 pounds of Asian carp daily.

Office & Commercial Sectors Get More Active

• TerraSource’s new $5.1 million office building is under construction in Belleville with an expected completion date of October 2013.

• Motorsports returned to the Metro East in 2012 following $1 million in renovations and updates at Gateway Motorsports Park, and now the facility’s new owners have announced plans for an additional $20 million in upgrades.

• The $23 million Menards opened in O’Fallon in April. The store features a 162,000-square-foot indoor retail center and a 42,000-square-foot outdoor warehouse.

• Work continues on Granite City Park Center, which already includes a Lowes and Aldi and is adjacent to a Super Wal-Mart. When the final eight out-lots are completed, the total invested in the project will top $30 million.

Healthcare Sector Heats Up

• The $118 million, 94-bed Memorial Hospital East is now under construction in Shiloh.

• The $60 million St. Joseph’s Hospital in Highland has been completed and will be augmented by a $1.9 million medical office building.

• A new $10 million inpatient regional mental health center is being developed in Centreville by St. Elizabeth’s Hospital of Belleville, Touchette Regional Hospital and Southern Illinois Healthcare Foundation.

Education Sector Remains a Bright Spot

• SIUE’s $15.3 million Art & Design Building was completed in March 2013.

• The $5.6 million St. Patrick’s Adult Education Center at Lewis and Clark Community College is getting underway this summer.

• The $9.5 million Multidisciplinary Dental Simulation Laboratory at Southern Illinois University School of Dental Medicine in Alton is now under construction.

• The $35 million Enclave West Housing Development is underway on SIUE’s campus, while Lindenwood University - Belleville has broken ground for a new $4 million residence hall.
Recent Studies Showcase Economic Engines in the Region

2011 – Scott Air Force Base Community Impact Assessment provides an update on the value of the base to the region. The study reveals that the total annual impact of Scott AFB now tops $3 billion, up from $2.1 billion in 2001, with 136,399 people economically benefitting from the base. View full report.

2012 - Economic Impact Study of the region’s airports reveals that the three major airports in Southwestern Illinois have a combined economic output of $3.2 billion. Those airports include St. Louis Downtown Airport in Cahokia, MidAmerica St. Louis Airport in Mascoutah and St. Louis Regional Airport in Bethalto. View full report.

2012 - SIUE School of Business faculty completed an extensive economic impact study to quantify the university's contributions to the community. For fiscal year 2010, SIUE had a total economic impact of $471 million on the region. View full report.

2013 – New Economic Impact Study of America’s Central shows the Port’s economic impact on the region has increased by 36 percent, up to $282 million, since 2007. America’s Central Port includes a 1,200-acre business park housing more than 70 tenants and supporting more than 1,450 direct and indirect jobs. View full report.

2013 - Route 3 Study commissioned by the Leadership Council reveals that the combined direct and indirect impact of the businesses in the Route 3 corridor includes $20 billion in revenue generated annually, more than 215,000 jobs and payrolls totaling $9.2 billion. View full report.
Residential Development & Retail Sales

Housing Market Update

The local housing market saw a change of pace in 2012 with total home sales rising in both counties over the past year. Madison County saw an increase of 13 percent from 2011 to 2012, while St. Clair County’s home sales rose by 11 percent during the same period.

After experiencing a decrease in housing permits during 2011, residential building in Madison County rose by 10.3 percent with Troy, Glen Carbon, Edwardsville and Alton demanding the most permits. St. Clair County experienced a 12.7 percent decrease in residential building permits from 2011, but bright spots were seen in O’Fallon, Shiloh and Mascoutah, where the demand for residential building permits continues to grow.

After both counties experienced a drop in median home prices in 2011, data from the Southwestern Illinois Regional Multiple Listing Service, as provided by the REALTOR Association of Southwestern Illinois, indicates that home prices are back on the rise in Madison County. The median home prices in Madison County rose in 2012 from $112,000 to $115,500. While St. Clair County’s median home price saw a decrease, from $115,000 to $112,000, the drop in home price is much smaller than what was experienced in 2011.

Economic Impact

The level of private housing construction remains a key contributor to the economy of Southwestern Illinois. According to a formula developed by the National Association of Home Builder’s Development of Housing Economics, new home construction within Madison and St. Clair counties in 2012 represents approximately:

- $150.7 million in local income
- $15.7 million in local taxes, and
- 2,313 local jobs

Retail Sales

The retail sector continues to have a significant impact on the Southwestern Illinois economy. Last year, combined retail sales in Madison and St. Clair counties totaled more than $5.7 billion.

### 2012 Top Retail Sales Communities in Madison and St. Clair Counties:

<table>
<thead>
<tr>
<th>Community</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fairview Heights</td>
<td>$659.6</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Belleville</td>
<td>$637.9</td>
<td></td>
<td></td>
</tr>
<tr>
<td>O’Fallon</td>
<td>$520.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Edwardsville</td>
<td>$434.1</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Alton</td>
<td>$431.7</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Collinsville</td>
<td>$400.9</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Granite City</td>
<td>$270.8</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wood River</td>
<td>$236.7</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Glen Carbon</td>
<td>$168.4</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Highland</td>
<td>$167.6</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Godfrey</td>
<td>$159.6</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Shiloh</td>
<td>$137.9</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unincorporated St. Clair County</td>
<td>$121.7</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Swansea</td>
<td>$118.7</td>
<td></td>
<td></td>
</tr>
<tr>
<td>East St. Louis</td>
<td>$101.3</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cahokia</td>
<td>$100.2</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Madison County Totals</td>
<td>$2,852</td>
<td></td>
<td></td>
</tr>
<tr>
<td>St. Clair County Totals</td>
<td>$2,860</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTALS</td>
<td>$5,712</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* The totals include sales for all communities not just the top-selling communities.

Source: Illinois Department of Revenue.
2012 Snapshot

At the end of the 3rd Quarter 2012, there were 11,221 private sector employers in Madison and St. Clair counties, a slight increase over what was reported in 2011. After experiencing a steady increase for several years in a row, Southwestern Illinois saw its private sector employment fall slightly from 2011 to 2012, with a net loss of 4,466 jobs. The biggest losses were seen in the construction industry, and these losses can likely be attributed to the completion of the $3.8 billion Phillips 66 Refinery project in 2011. Sectors seeing gains were mostly in the service-providing industries, with the leisure and hospitality sector showing the biggest increase in job gains. Service-providing jobs account for just over 83 percent of the total number of private sector jobs in Southwestern Illinois.

Southwestern Illinois 2012 Workforce

Workforce is defined as those who work in the area represented but may live elsewhere. A total of 236,402 individuals are employed in Madison and St. Clair counties with 155,512 of these in the private sector. The Trade/Transportation/Utilities sector showed a slight increase in 2012, and continues to account for more than one quarter of the total number of jobs in Southwestern Illinois, while Education and Health Services was the next largest sector with 19.2 percent of the jobs. Manufacturing rose slightly to 10.9 percent, while construction jobs fell, decreasing to 5.5 percent from 7.5 percent the prior year.

Jobs by Industry Sector

![Jobs by Industry Sector Diagram]

(Totals may not equal 100 percent due to rounding)
Demographics & Labor Force

Demographics

Madison and St. Clair counties remain the second most populous region in the State of Illinois with a combined population of 539,338 in 2010, the most recent year for which confirmed demographic numbers were available at the time of publication. The two counties represent approximately 19 percent of the population of the total St. Louis Standard Metropolitan Statistical Area (SMSA). Median household income continues to rise for area residents, jumping 24.6 percent in the last decade. Per capita income is also on the rise, up 29 percent since 2000. Southwestern Illinois also continues to make gains in educational attainment. The percentage of individuals earning a high school diploma or higher has increased from 82.6 percent in 2000 to 88.4 percent in 2010, and the percentage earning a bachelor’s degree or higher was 23.5 percent for 2010.

Labor Force & Unemployment

The labor force is defined as those individuals, employed or looking for work, who live in the area represented. The labor force in Southwestern Illinois represented 260,476 individuals in 2012, a decrease from 265,216 individuals in 2011, and the unemployment rate continues to fall. In 2012, the unemployment rate was 9.3 percent compared with 9.6 percent the previous year. The Southwestern Illinois labor force accounts for approximately 18 percent of the St. Louis SMSA total.

<table>
<thead>
<tr>
<th>SOUTH WESTERN ILLINOIS LABOR FORCE</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Madison County</td>
<td>135,619</td>
</tr>
<tr>
<td>St. Clair County</td>
<td>124,857</td>
</tr>
<tr>
<td>Combined</td>
<td>260,476</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TOTAL EMPLOYED</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Madison County</td>
<td>123,701</td>
</tr>
<tr>
<td>St. Clair County</td>
<td>112,701</td>
</tr>
<tr>
<td>Combined</td>
<td>236,402</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>UNEMPLOYMENT RATE</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Madison County</td>
<td>8.8</td>
</tr>
<tr>
<td>St. Clair County</td>
<td>9.7</td>
</tr>
<tr>
<td>Combined</td>
<td>9.3</td>
</tr>
</tbody>
</table>


<table>
<thead>
<tr>
<th>MADISON AND ST. CLAIR COUNTIES BY THE NUMBERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Population</td>
</tr>
<tr>
<td>Total Population</td>
</tr>
<tr>
<td>Madison County</td>
</tr>
<tr>
<td>St. Clair County</td>
</tr>
<tr>
<td>Combined Total</td>
</tr>
</tbody>
</table>

| Population by Age                              |      |      |
| Under 18 years                                 |      |      |
| Madison County                                | 64,437 | 61,127 |
| St. Clair County                              | 70,925 | 68,594 |
| Combined Total                                 | 135,362 | 129,721 |

| Income                                         |      |      |
| Per Capita Income (dollars)                    |      |      |
| Madison County                                | $20,509 | $26,127 |
| St. Clair County                              | $18,932 | $24,770 |
| Combined Average                               | $19,721 | $25,449 |

| Median Household Income (dollars)             |      |      |
| Madison County                                | $41,541 | $51,941 |
| St. Clair County                              | $39,148 | $48,562 |
| Combined Average                               | $40,345 | $50,252 |

| Educational Attainment (Age 25+)               |      |      |
| Percent High School Graduate or Higher         |      |      |
| Madison County                                | 84.3  | 89.4  |
| St. Clair County                              | 80.9  | 87.4  |
| Combined Average                               | 82.6  | 88.4  |

| Percent Bachelor's Degree or Higher           |      |      |
| Madison County                                | 19.2  | 23    |
| St. Clair County                              | 19.3  | 23.9  |
| Combined Average                               | 19.3  | 23.5  |

Source: U.S. Census Bureau
### Major Employers - Madison and St. Clair Counties’ Top Employers

<table>
<thead>
<tr>
<th>Employer</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Scott Air Force Base</td>
<td>13,000</td>
</tr>
<tr>
<td>Memorial Hospital</td>
<td>2,624</td>
</tr>
<tr>
<td>Southern Illinois University Edwardsville</td>
<td>2,500</td>
</tr>
<tr>
<td>U. S. Steel, Granite City Works/United States Steel Corp</td>
<td>2,300</td>
</tr>
<tr>
<td>Walmart / Sam’s Club</td>
<td>2,104*</td>
</tr>
<tr>
<td>Southwestern Illinois College</td>
<td>1,740</td>
</tr>
<tr>
<td>ASF-Keystone</td>
<td>1,345*</td>
</tr>
<tr>
<td>St. Elizabeth’s Hospital</td>
<td>1,336</td>
</tr>
<tr>
<td>Shop ’N Save</td>
<td>1,313</td>
</tr>
<tr>
<td>Schnuck’s Supermarkets</td>
<td>1,163</td>
</tr>
<tr>
<td>Southern Illinois Healthcare Foundation (including Touchette Hospital)</td>
<td>1,136</td>
</tr>
<tr>
<td>Southwestern Illinois Health Facilities, Inc. (DBA-Anderson Hospital)</td>
<td>1,132</td>
</tr>
<tr>
<td>Global Brass and Copper, Inc. (Olin Brass)</td>
<td>1,080</td>
</tr>
<tr>
<td>Challenge Unlimited</td>
<td>1,055*</td>
</tr>
<tr>
<td>Edwardsville School District</td>
<td>944</td>
</tr>
<tr>
<td>Madison County</td>
<td>937</td>
</tr>
<tr>
<td>Alton Memorial Hospital</td>
<td>918</td>
</tr>
<tr>
<td>Gateway Regional Medical Center</td>
<td>908</td>
</tr>
<tr>
<td>Alton Community Unit School District #11</td>
<td>837</td>
</tr>
<tr>
<td>Jet Aviation (formerly Midcoast Aviation Inc.)</td>
<td>836</td>
</tr>
<tr>
<td>Conoco Phillips Wood River Refining Co. (Now Phillips 66)</td>
<td>820</td>
</tr>
<tr>
<td>Allsup, Inc.</td>
<td>800</td>
</tr>
<tr>
<td>East St. Louis Community School District 189</td>
<td>800</td>
</tr>
<tr>
<td>Collinsville School District</td>
<td>766</td>
</tr>
<tr>
<td>Casino Queen Hotel &amp; Casino</td>
<td>700</td>
</tr>
<tr>
<td>Cahokia School District #187</td>
<td>680</td>
</tr>
<tr>
<td>St. Clair County</td>
<td>669</td>
</tr>
<tr>
<td>St. Anthony’s Health Center</td>
<td>666*</td>
</tr>
<tr>
<td>YMCA of Southwestern Illinois</td>
<td>651</td>
</tr>
<tr>
<td>Lewis &amp; Clark Community College</td>
<td>618</td>
</tr>
<tr>
<td>Granite City School District #9</td>
<td>615</td>
</tr>
<tr>
<td>Belleville Public Elementary School District #118</td>
<td>613</td>
</tr>
<tr>
<td>Cooper B-Line, Inc.</td>
<td>600</td>
</tr>
<tr>
<td>Illinois-American Water Company, including the Alton Call Center</td>
<td>575</td>
</tr>
<tr>
<td>Solutia Inc.</td>
<td>560</td>
</tr>
<tr>
<td>Mascoutah #19</td>
<td>500</td>
</tr>
<tr>
<td>IL Dept. of Transportation</td>
<td>484</td>
</tr>
<tr>
<td>Belleville Township High School District #201</td>
<td>461</td>
</tr>
<tr>
<td>Triad School District</td>
<td>458</td>
</tr>
<tr>
<td>O’Fallon Community Consolidated School District #90</td>
<td>457</td>
</tr>
<tr>
<td>Beverly Farm Foundation</td>
<td>454</td>
</tr>
<tr>
<td>Amsted Rail Company, Inc.</td>
<td>450</td>
</tr>
<tr>
<td>Argosy Casino Alton</td>
<td>444</td>
</tr>
<tr>
<td>McKendree University</td>
<td>430</td>
</tr>
<tr>
<td>Basler Electric</td>
<td>415</td>
</tr>
<tr>
<td>Auffenberg Dealer Group of Illinois</td>
<td>415</td>
</tr>
<tr>
<td>City of Belleville</td>
<td>415</td>
</tr>
<tr>
<td>Metro East Industries</td>
<td>400</td>
</tr>
<tr>
<td>Union Pacific Railroad</td>
<td>390</td>
</tr>
<tr>
<td>The BANK of Edwardsville</td>
<td>390</td>
</tr>
<tr>
<td>O’Fallon High #203</td>
<td>387</td>
</tr>
<tr>
<td>Rockwood Pigments Na, Inc.</td>
<td>365</td>
</tr>
<tr>
<td>Alton &amp; Southern Railway</td>
<td>351</td>
</tr>
<tr>
<td>Hubbell Wiegmann Inc.</td>
<td>350</td>
</tr>
<tr>
<td>Belleville Shoe Manufacturing</td>
<td>350</td>
</tr>
<tr>
<td>Highland Supply Corporation</td>
<td>325</td>
</tr>
<tr>
<td>Keeley Cos.</td>
<td>324</td>
</tr>
<tr>
<td>Highland Community Unit School District #5</td>
<td>315</td>
</tr>
<tr>
<td>Big River Zinc</td>
<td>315</td>
</tr>
<tr>
<td>Regions Bank</td>
<td>302</td>
</tr>
<tr>
<td>Kraft Foods (Capri-Sun)</td>
<td>300</td>
</tr>
<tr>
<td>Alton Chemical</td>
<td>292</td>
</tr>
<tr>
<td>ROHO Group</td>
<td>258</td>
</tr>
<tr>
<td>St. Joseph’s Hospital</td>
<td>240</td>
</tr>
<tr>
<td>Dental Network of America Call Center</td>
<td>200</td>
</tr>
<tr>
<td>Hieltech</td>
<td>200</td>
</tr>
<tr>
<td>Scott Credit Union</td>
<td>199</td>
</tr>
<tr>
<td>Belleville News Democrat</td>
<td>198</td>
</tr>
<tr>
<td>Olin Corporation</td>
<td>150</td>
</tr>
<tr>
<td>Lindenwood-Belleville Campus</td>
<td>100</td>
</tr>
<tr>
<td>Ducoa Co./Trow Nutrition</td>
<td>94</td>
</tr>
</tbody>
</table>


Sources: St. Louis Business Journal Top 150 Employer List, "Hoover's" Dun & Bradstreet, www.hoovers.com, St. Clair County and the companies themselves.
Since 1983, the Leadership Council Southwestern Illinois has been the premier organization fostering economic growth in Madison and St. Clair counties. We developed the first regional economic development agenda, and for 30 years, our organization has strengthened public/private partnerships throughout Southwestern Illinois to lay the foundation for job growth and retention.

**Our Mission -**
To unite business, industry, government, education and labor for economic growth in Southwestern Illinois.

**Our Structure -**
The Leadership Council’s membership includes approximately 165 top executives and decision makers from the five sectors we unite, providing a level of diversity that makes the organization unique. Cooperation and collaboration among our members and local community-based organizations have in many ways helped reshape Southwestern Illinois - strengthening our infrastructure, protecting and enhancing our major employers, building consensus on key issues, and cultivating a positive labor-management environment. We foster relationships on both sides of the river, recognizing that our efforts have an impact that affects not just Southwestern Illinois, but the entire St. Louis region.

The Leadership Council is a 501(c)6 that is guided by a 16-member executive committee dedicated to moving our region forward. The organization’s work is supported by two full-time employees - an Executive Director and Office Manager - along with membership volunteers.

**Core Initiatives -**
*The Leadership Council is currently working on a number of regional initiatives focused on the following priorities:*

- Administration of the St. Louis Metro East Levee Issues Alliance as we work to secure the re-certification of the Metro East Levees so businesses can continue to invest here with confidence for the benefit of the entire region
- Advancement of SITE, our Southwestern Illinois Transportation Enhancement effort focused on retaining and growing the multi-modal infrastructure that is key to this region’s future success
- Retention and strengthening of Scott Air Force Base through our Military Affairs program
- Maintaining one of the longest, continuously running labor-management committees in the State of Illinois
- Educating our legislators about, and building support for, issues that are vital to the region’s success
- Leading the Southwestern Illinois Economic Development Network, which promotes greater collaboration and communication between the community and economic development professionals across Southwestern Illinois
- Implementing a proactive public relations initiative in order to build a positive image for Southwestern Illinois that enhances our ability to attract and retain family supporting jobs and capital investment

The Leadership Council also works in cooperation with the Southwestern Illinois Development Foundation to conduct studies and create reports that support our efforts to promote public discussion to attract new industry and retain and expand existing industry within the region.

For more information, call 618-692-9745 or email ellenkrohne@siue.edu
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Dr. Rhonda Sauget, President
Michael Riley, Treasurer
Dale Stewart, Secretary

OFFICERS 2012
Gerard Schuetzenhofer, Chairman
Richard Conner, President
Dale Stewart, Secretary/Treasurer

Leadership Council Staff & Board Members

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Dr. Rhonda Sauget, President
Michael Riley, Treasurer
Dale Stewart, Secretary

OFFICERS 2012
Gerard Schuetzenhofer, Chairman
Richard Conner, President
Dale Stewart, Secretary/Treasurer

SOUTHWESTERN ILLINOIS DEVELOPMENT FOUNDATION
The Southwestern Illinois Development Foundation works in cooperation with the Leadership Council to promote public discussion about, and scientific research on, Southwestern Illinois, in order to attract new industry, retain existing industry and expand existing industry in the region.

12 Counties SW IL Laborer’s District Council, Glyn Ramage
126th Air Refueling, Illinois ANG.
Colonel Peter Nezamis
375th AMW/CC, Colonel Kyle Kremer
932nd Airlift Wing, Colonel Albert Lupenski
AAA Facility Maintenance Services, James Pulley
AAIC Incorporated, Calvin Morris
Afton Chemical, Carolyn Garrett
Allsup, Inc., Jim Allsup
Ameren Illinois, John Barud, Richard Conner & Gussie Reed
American Red Cross, Scott Caswell
America’s Central Port, Dennis Wilmsmeyer
Anderson Hospital, Keith Page
ATT Illinois, James G. Maurer
Bank of America, Marilyn Bush
Bank of Belleville, Kevin Pesko
Bank of O’Fallon, James B. Thoman
Bank of Springfield, Patrick Mandeville
BarberMurphy Group, Wayne Barber
Bernardin Lochmueller & Assoc., Inc., Jason Watters

Bi-State Development Agency / Metro, John Langa
BKY, LLP, Fred Markwell
BRIIC Partnership, LLC, Tom Buchheit
Brown Smith Wallace, LLC, Jeffrey Smith
Carrollton Bank, Daniel Jackson
Cassens Corporation, Allen Cassens

Cecil Management Group, Inc., Dorcas E. Cecil
Chamber of Commerce Southwestern Illinois
Madison County, Rosemarie Brown
Clifton Larson Allen, Edward Hoering
Coldwell Banker Brown Realtors, Gerard Schuetzenhofer
Commerce Bank - Metro Region, Harlan “Skip” Ferry
Community First Bank, Charles Daily
Contegra Construction, Eric Gowin
Corvus, LLC / Trammell Crow Co., James Didion
Crawford, Murphy & Tilly, Inc., Dennis Denby
Diel & Ferguson, LLC, Ken Diel
DoubleTree Collinsville/St. Louis, Stacy Cutler
Dynegy Midwest Region Operations, Daniel Thompson
Earl L. Henderson Trucking, John Kaburick
East County Enterprises, Richard Sauget
East-West Gateway Council of Governments, Ed Hillhouse
EFK Moen, LLC, Mary Lamie
Enterprise Rent-A-Car, Alonzo Byrd, Jr.
Environmental Operations, Inc., Stacy Hastie
Farmer Environmental Services, Brian Farmer
FCB Banks, Mark Zavaglia
FGM Architects, Tim Kwiatkowski
First Bank, Doug Distler
First Clover Leaf Bank, Dennis M. Terry
First Mid-IL Bank and Trust, Christopher W. Kirk
Gateway Center, Cynthia L. Warke
Gateway Motorsports Park, Curtis Francois
Gateway Regional Medical Center, James Flynn
Glik Stores, Robert Glik
Greater Belleville Chamber of Commerce, John Lengerger
Greater Gateway Association of REALTORS, Al Suguitan
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Heartlands Conservancy, Dave Eustis
HeplerBroom, Lisa McQuade
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Hurst Rosche Engineers, Tom Baker
ICON Mechanical Construction & Engineering, LLC, Jeff Smith
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IL Dept. of Transportation, Jeff Keirn
Illinois American Water Co., Karla Olsen Teasley
Illinois Business Journal, Inc., Alan Ortbals
Illinois Federation of Teachers, Marcia Campbell
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Kaskaskia Engineering Group, Geri Boyer
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Kerber, Eck & Breacll, LLP, Thomas Harrington
Korte & Luitjohan Contractors, Inc., Gregg Korte
Kuhlmann Design Group, Inc., Michael S. Huber
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Madison County Regional Board of Education, Robert Daiber
Madison County Transit District, Jerry Kane
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McCarthy Builders, Jeffery Boyer
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Memorial Hospital, Mark Turner
Merrill Lynch, James D. Mahner
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Professional Therapy Services, Inc., Michael R. Riley
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Raifort Properties, Pamela G. Heepke
REALTOR Association of SW Illinois, Debra Frazier
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RelianceBank, Wendy Erhart
River Bend Growth Association, Monica Bristow
Robert Chick Fritz, Inc., Robert Fritz
Scheffel & Company PC, Dennis Ulrich
SCI Engineering, Inc., Mark Harms
Scott Credit Union, Frank Padak
Sheppard Morgan & Schwaab, Inc., Charles Sheppard
Sitton Construction Group, Doug Sitton
SIU Edwardsville, Julie Furst-Bowe
Southern Illinois Builders Association, Tim Garvey
Southwestern Illinois Development Authority, Mike Lundy
Southern Illinois Healthcare Foundation, Larry McCulley
Southwestern Electric Cooperative, Inc., Andrew M. Jones, Jr.
Southwestern Illinois Building & Construction Trades Council, Dale Stewart
Southwestern Illinois College, Georgia Costello
SSM Health Care, Steve B. Hoven
St. Clair Auto Mall, James A. Auffenberg, Jr.
St. Clair County Board, Mark Kern
St. Louis Business Journal, Ellen Sherberg
St. Louis Downtown Airport, Robert L. McDaniels
Stock Transport, Robert Stock
St. Louis Minority Business Council, James Webb
St. Louis Regional Airport Authority, David C. Miller
St. Louis Regional Chamber, Joe Reagan
Sungo Energy, Don Vichitvongsa
Terminal Rail Road Association, Mike McCarthy
TheBANK of Edwardsville, Thomas Holloway & Rick Parks
The Korte Co., Jay Korte
The Partnership for Downtown St. Louis, Mike Sondag
The ROHO Group, Robert Graebe
The Tourism Bureau ILLINOISouth, jo kathmann
Thouvenot, Wade and Moerchen, Inc., Roland G. Thouvenot
U.S. Bank, Matthew A. Gomric
U.S. Steel, Granite City Works, Timothy J. Scanlon & Richard Veitch
UMB Bank, Bradley N. Smith
Union Pacific Railroad, Adrian Guerrero
United Way of Greater St. Louis, Missy Endres
Validus Business Strategies, Ronda Sauget
Veolia Environmental Services, Douglas Harris
Volkert & Associates, Vic Modere
Waste Management of IL, Inc., Joe Durako
Wenzel & Associates Ltd., Michael Wentzel
Wm. B. Ittner, Inc., Dennis M. Young
Woolpert, Inc., Bret Paden

Members listed are as of August 2, 2013